

13TH ANNUAL REPORT & ACCOUNTS 2015 - 2016



EXPORT PROMOTION COUNCIL FOR EOU_s AND SEZ_s

Ministry of Commerce & Industry, Government of India

EPCES ACTIVITIES IN INDIA



EPCES NSEZ Export Awards 2011-12 & 2012-13
at New Delhi on 28.10.2015



Release of EPCES Book on
Notification 28.9.15 at New Delhi



Workshop with NACEN on SEZ Matters 28.8.2015 New Delhi



Interaction with EOUs & SEZs at Bangalore on 21.08.2015



EPCES Delegation meeting with Hon'ble Commerce &
Industry Minister on 19.1.2016 at New Delhi



EPCES CSEZ Export Awards 2011-12 & 2012-13 at
Bangalore on 26.11.2015



Meeting of Export Promotion Councils with
Commerce Secretary on 6.10.2015 at New Delhi



Inauguration of IFSC at Gift SEZ at
Gandhinagar on April 10, 2015



ANNUAL REPORT & AUDITED ACCOUNTS FOR 2015-16

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MESSAGE



Shri P.C. Nambiar
Chairman, EPCES

At the outset, I have pleasure in welcoming all of you on the occasion of 13th Annual General Meeting of Export Promotion Council for EOUs and SEZs (EPCES).

We are thankful to Ministry of Commerce & Industry, all Development Commissioners of Special Economic Zones and all senior officers of Ministry of Commerce & Industry, Ministry of Finance for their support and cooperation in resolving the issues of EOUs and SEZ and for strengthening the Council.

I am glad to inform you that Ministry of Commerce & Industry has issued a notification dated 5.8.2016 which states that SEZ Units, SEZ Developers or Co-Developers will have to take the membership of EPCES for availing exemptions, drawback and concessions. In other words, the membership of EPCES for SEZ Units, SEZ Developers and Co-Developers has become mandatory. With a strong membership base, EPCES will now be able to provide to Government very useful Feedback on Foreign Trade Policy & Union Budget in an effective manner and will also become an effective conduit between the Government and Trade & Industry for resolving the issues of EOUs and SEZs and to promote SEZs and EOUs worldwide. It will also undertake Research/Studies on SEZs/EOUs by experts for the benefits of EOU/SEZ community and export promotion activities in India and abroad.

As you are aware that for Implementation of Para 2.92 of the Handbook of Procedure of Foreign Trade Policy 2015-20, EPCES has adopted electronic voting and authorized NSDL to conduct EPCES elections.

The Union Budget 2016-17 has imposed Sunset Clauses on SEZ Units under Section 10AA and on SEZ Developers under Section 80 IAB. As a result of our constant and persuasive efforts, we have been able to get the Sunset Clause extended for SEZ units upto 31.03.2020. However, the Income Tax benefits under Section 80 IAB are available to SEZ Developers, only if they commence developments before 31.03.2017. We are trying to get these Sunset Clause dates further extended, in view of the slow growth of economy and slowdown in SEZ sector in terms of growth in exports, investments and employment generation, I request the Government to extend the benefits of Section 10AA to SEZ units upto 2023 and also extend the Sunset Clause imposed on SEZ Developers upto 31.3.2020.

I request the Government to take certain steps which would demonstrate its continued support to SEZs. Such steps could include withdrawal or reduction of MAT/DDT rates for SEZs or alternatively the surplus lying unutilized in MAT Account should be refunded, concessional rate of duty equivalent to the lowest rate of FTA on DTA sales by SEZ Units and also allow contract manufacturing in SEZs for DTA market to strengthen the concept of "Make in India". In order to ensure optimum utilization of installed capacity in SEZs, I further request the Government to allow SEZ units to perform job work for DTA units.

EPCES had taken up the issue of difficulty in closing of Advance Authorization by DTA units at different forums as there are several cases pending with different offices of JDGFT. As a result of continuous follow-up the said issue has been resolved.

We have requested all Development Commissioners to send fresh nominations for EPCES Export Awards for the years 2013-14 and 2014-15. We are in the process of receiving nominations for EPCES Export Awards. The Council intends to organise EPCES Export Awards function in the near future as per the convenience of Hon'ble Minister of State for Commerce & Industry.

I request all those SEZ Units, Developers or Co-Developers and EOUs, who are not members of the Council, to enroll themselves with EPCES as its members. I request members to renew their membership with the Council for the year 2016-17 and also participate in the activities of the Council.

A handwritten signature in black ink, consisting of a stylized 'P' followed by a long horizontal stroke.

P.C. Nambiar
Chairman

MESSAGE



Shri T.V. Ravi
Director General, EPCES

I am glad to inform that Export Promotion Council for EOUs and SEZs (EPCES), which was set up in January 2003, has completed 13 years.

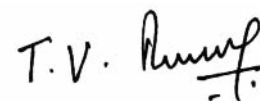
It gives a sense of satisfaction to note that during the last 13 years, EOU/SEZ sector has performed exceedingly well in terms of exports, investments, manufacturing and generating employment in the country. This sector is playing a vital role in export strategy of our country and contributing substantially to the total exports of the country. At the same time, this sector is also making a distinctive contribution to national, regional and sub-regional development of the country apart from earning valuable foreign exchange for the country.

EPCES has been regularly organizing Open House Meets/Interactive Sessions of EOUs and SEZs in different parts of the country for resolving issues of EOUs and SEZs. Since its inception in 2003, EPCES has organized 65 Open House Meets/Interactive Sessions in different parts of the country. As a result, a large number of issues of EOUs and SEZs have been resolved and the details of the same have been informed to members of the Council from time to time through EPCES Circulars. The details of these EPCES Circulars are available on the website of the Council.

As you are aware, EPCES has been publishing a book every year, which incorporates Notifications/Circulars, relating to EOUs, SEZ Units and SEZ Developers, issued by CBEC, CBDT, DGFT, RBI, updated SEZ Act & updated SEZ Rules. We are bringing out 12th updated version of this book. We will send a complimentary copy of this book to all our members for their smooth day-to-day functioning. We also send complimentary copies of this book to all Development Commissioners. This helps in bringing about uniformity in procedures at all the places. In the last 13 years this book has been of immense help to EOUs/SEZs/SEZ Developers as well as field formations of Development Commissioners, Customs and Central Excise authorities.

Since its inception in 2003, EPCES, along with its members, is regularly participating in trade fairs/exhibitions abroad for increasing exports from the country. In order to publicise the concept of SEZ Scheme abroad and for attracting foreign investments in SEZs in India, EPCES is also taking delegations of SEZs to different countries. On this occasion, EPCES arranges buyer-seller meets and interaction of SEZ Developers/Units with foreign businessmen and investors. I request the members to take advantage of these opportunities by participating in these export promotion activities of the Council and also avail the benefits of Market Access Initiative (MAI) Scheme of Ministry of Commerce & Industry.

I seek active participation and cooperation of all our members in strengthening EPCES which would enable it to effectively take up the issues of EOUs/SEZs with the concerned Government authorities.



T.V. Ravi
Director General

Open House Meets / Interactive Sessions of EOUs, SEZ Units and SEZ Developers organized by EPCES in the last 13 years

- 1) Open House with Dr. Chandrabhan, Hon'ble Minister of Industry, Government of Rajasthan, in Jaipur on January 31, 2003.
- 2) Open House under the Chairmanship of Shri Vinay Bansal, Additional Secretary, Ministry of Commerce & Industry, with Top EOUs and SEZ units at New Delhi on April 22, 2003.
- 3) Open House under the Chairmanship of Shri Vinay Bansal, Additional Secretary, Ministry of Commerce & Industry at Mumbai on June 20, 2003.
- 4) Open House under the Chairmanship of Shri Vinay Bansal, Additional Secretary, Ministry of Commerce & Industry at Ahmedabad on June 25, 2003.
- 5) Open House at Hyderabad on July 18, 2003.
- 6) Open House at Coimbatore on August 13, 2003.
- 7) Open House under the Chairmanship of Shri G.K. Pillai, Additional Secretary, Ministry of Commerce & Industry at Kandla on May 10, 2004.
- 8) Open House with Shri Kamal Nath, Hon'ble Union Minister of Commerce & Industry at New Delhi on June 5, 2004.
- 9) Open House under the Chairmanship of Shri G.K. Pillai, Additional Secretary, Ministry of Commerce & Industry at Kolkata on June 18, 2004.
- 10) Open House under the Chairmanship of Shri G.K. Pillai, Additional Secretary, Ministry of Commerce & Industry at Cochin on September 6, 2004.
- 11) Open House under the Chairmanship of Shri B. Satyanarayana, Hon'ble Minister for Major Industries & Commerce and Shri G.K. Pillai, Additional Secretary, Ministry of Commerce & Industry at Hyderabad on January 4, 2005.
- 12) Open House with Shri Kamal Nath, Hon'ble Union Minister of Commerce & Industry at Mumbai on January 19, 2005.
- 13) Open House with Shri E.V.K.S. Elangovan, Hon'ble Minister of State for Commerce & Industry at Chennai on February 16, 2005.
- 14) Open House of EOUs & SEZs from Noida SEZ at Noida on April 28, 2005.
- 15) Open House with Shri Lakhinder Singh, Chief Commissioner (Customs & Central Excise) at Noida on April 27, 2005.
- 16) Open House under the Chairmanship of Shri G.K. Pillai, Special Secretary, Ministry of Commerce & Industry at Bangalore on May 27, 2005.
- 17) Seminar on SEZs with Shri G.K. Pillai, Special Secretary, Ministry of Commerce & Industry at New Delhi on July 5, 2005.
- 18) Open House under the Chairmanship of Shri G.K. Pillai, Special Secretary, Ministry of Commerce & Industry at Kolkata on September 20, 2005.
- 19) Open House under the Chairmanship of Shri G.K. Pillai, Special Secretary, Ministry of Commerce & Industry at Pune on February 23, 2006.
- 20) Interaction of Shri Kamal Nath, Hon'ble Union Minister of Commerce & Industry with SEZ Stake Holders at New Delhi on March 4, 2006.
- 21) Open House under the Chairmanship of Shri G.K. Pillai, Secretary, Ministry of Commerce & Industry at Kolkata on May 27, 2006.

- 22) Open House under the Chairmanship of Shri G.K. Pillai, Secretary, Ministry of Commerce & Industry at Chennai on August 5, 2006.
- 23) Open House on SEZ Rules, under the Chairmanship of Shri G.K. Pillai, Secretary, Ministry of Commerce & Industry at New Delhi on January 20, 2007.
- 24) Open House under the Chairmanship of Shri G.K. Pillai, Secretary, Ministry of Commerce & Industry at Mumbai on April 17, 2007.
- 25) Open House under the Chairmanship of Shri G.K. Pillai, Secretary, Ministry of Commerce & Industry at Ludhiana on May 4, 2007.
- 26) Open House under the Chairmanship of Shri G.K. Pillai, Secretary, Ministry of Commerce & Industry at Bangalore on August 17, 2007.
- 27) Open House under the Chairmanship of Shri G.K. Pillai, Secretary, Ministry of Commerce & Industry at Surat on January 5, 2008.
- 28) Open House under the Chairmanship of Shri G.K. Pillai, Secretary, Ministry of Commerce & Industry at Mumbai on June 20, 2008.
- 29) Open House under the Chairmanship of Shri G.K. Pillai, Secretary, Ministry of Commerce & Industry at Kolkata on September 4, 2008.
- 30) Open House under the Chairmanship of Shri Kamal Nath ji, Hon'ble Union Minister of Commerce & Industry at New Delhi on September 16, 2008.
- 31) Open House under the Chairmanship of Dr. Rahul Khullar, Secretary, Ministry of Commerce & Industry at Kolkata on June 25, 2010.
- 32) Open House under the Chairmanship of Shri Anil Mukim, Joint Secretary, Ministry of Commerce & Industry at Ahmedabad on July 23, 2010.
- 33) Open House under the Chairmanship of Shri D.K. Mittal, Additional Secretary, Ministry of Commerce & Industry at Hyderabad on September 3, 2010.
- 34) Open House under the Chairmanship of Shri D.K. Mittal, Additional Secretary, Ministry of Commerce & Industry at Chennai on October 8, 2010.
- 35) Open House under the Chairmanship of Shri D.K. Mittal, Additional Secretary, Ministry of Commerce & Industry at Chandigarh on January 19, 2011.
- 36) Open House under the Chairmanship of Dr. Rahul Khullar, Secretary, Ministry of Commerce & Industry at Kolkata on September 23, 2011.
- 37) EPCES Interaction of SEZ Units/SEZ Developers in IT/ITES Sector under the Chairmanship of Dr. Ajay Kumar, Joint Secretary, IAS Department of Electronics & Information Technology on November 24, 2012 at Hyderabad.
- 38) Interaction of EOUs and SEZs, under the Chairmanship of Shri S.N. Patil, Joint Development Commissioner, Kandla SEZ on December 28, 2012 at Gandhidham, (Gujarat).
- 39) Interaction of EOUs and SEZs from Noida SEZ, under the Chairmanship of Shri Jayant Misra, Development Commissioner, Noida SEZ, on December 31, 2012 at Noida.
- 40) Interaction of EOUs and SEZs under the Chairmanship of Shri Rajeev Arora, Joint Secretary, Ministry of Commerce & Industry on January 16, 2013 at New Delhi.
- 41) EPCES Open House Meet of EOUs and SEZs held on January 24, 2013 at Jaipur.
- 42) EPCES Open House Meet, under the Chairmanship of Shri Ram Tirath, Director General (Export Promotion), Department of Revenue, Ministry of Finance, held on May 24, 2013 at Bangalore.
- 43) Open House Meet of EOUs & SEZs in Tamilnadu, held at Chennai on July 24, 2013.

- 44) Open House Meet of EOUs & SEZs, under the Chairmanship of Shri Rajeev Arora, Joint Secretary, Ministry of Commerce & Industry, held on August 2, 2013 at Pune.
- 45) Open House Meet of EOUs & SEZs with Shri N.P.S. Monga, Development Commissioner, SEEPZ Special Economic Zone, held on August 19, 2013 at Mumbai.
- 46) Open House Meet of EOUs & SEZs, under the Chairmanship of Shri Rajeev Arora, Joint Secretary, Ministry of Commerce & Industry, held on August 26, 2013 at New Delhi.
- 47) Open House Meet of EOUs & SEZs, with Dr. L.B. Singhal, Development Commissioner, Noida SEZ held on November 28, 2013 in Noida.
- 48) Open House Meet of EOUs & SEZs, with Shri Mahendra Jain, Development Commissioner, Kandla SEZ held on December 5, 2013 at Gandhidham, Gujarat.
- 49) Open House Meet of EOUs & SEZs, with Dr. L.B. Singhal, Development Commissioner, Noida SEZ held on December 16, 2013 at New Delhi
- 50) Open House Meet of EOUs & SEZs with Dr. Mohammed Al Zarooni, Chairman, Dubai Free Zones Council, held on December 19, 2013 at New Delhi.
- 51) Open House Meet of EOUs & SEZs with Shri S. Kishore, Development Commissioner, Visakhapatnam SEZ, held on January 9, 2014 at Visakhapatnam.
- 52) Open House Meet of EOUs & SEZs, under the Chairmanship of Shri Rajeev Arora, Joint Secretary, Ministry of Commerce & Industry, held on March 26, 2014 at New Delhi.
- 53) Open House Meet of EOUs and SEZs held on December 12, 2014 at Bangalore.
- 54) Open House Meet of EOUs and SEZs held on January 19, 2015 at Kolkata.
- 55) Open House Meet of EOUs and SEZs held on March 4, 2015 at Cochin.
- 56) Open House Meet of EOUs and SEZs held on March 5, 2015 at Bangalore.
- 57) Open House Meets of EOUs and SEZs held on April 9, 2015 at Cochin.
- 58) Open House Meet of EOUs and SEZs held on April 13, 2015 at Bangalore.
- 59) Interactive Session on Strategic Management of EOUs and SEZs held on Friday, August 21, 2015 at Bangalore EPCES.
- 60) Interaction of IT Companies & SEZ Developers with Dr.L.B. Singhal, Development Commissioner, Noida SEZ held on August 26, 2015 at Noida SEZ, Noida.
- 61) Open House Meet of EOUs and SEZs held on November 27, 2015 at Hyderabad.
- 62) Interaction of IT Companies & SEZ Developers with Dr.L.B. Singhal, Development Commissioner, Noida SEZ on December 23, 2015 at Gurgaon.
- 63) Open House Meet of EOUs and SEZs with Dr.Guruprasad Mohapatra, Joint Secretary, Ministry of Commerce & Industry held on January 19, 2016 at New Delhi.
- 64) Road Show/Interactive Session held with Development Commissioner, NSEZ on January 22, 2016 at Jaipur.
- 65) Interaction of EOUs, SEZs Units/SEZ Developers with Dr L.B. Singhal, Development Commissioner, Noida SEZ held on Thursday February 18, 2016 at Conference Room, Noida Special Economic Zone, Noida. ■

EPCES Circulars Issued During 2015-16

S. No.	CIRCULAR No.	SUBJECT
1.	EPCES CIRCULAR NO. 226 DATED 1-3-2016	Announcement of Union Budget 2016-17 by Hon'ble Finance Minister
2.	EPCES CIRCULAR NO. 225 DATED 17-2-2016	Guidelines for power general, transmission and distribution in SEZs - Issued by Department of Commerce and Department of Revenue
3.	EPCES CIRCULAR NO. 224 DATED 15-2-2016	Instruction on applications for IEC / modification in IEC - Trade Notice No. 18
4.	EPCES CIRCULAR NO. 223 DATED 10-2-2016	Amendment to Notification No. 12/2013-ST dated 1-7-2013 : Refund of Swachh Bharat Cess paid on specific services used in SEZ - reg
5.	EPCES CIRCULAR NO. 222 DATED 10-2-2016	Closure of Advance Authorization licenses as per para 4.16(a) of FTP 2009-14, pending for want of payment to be received from Foreign Currency Account of SEZ unit - Clarification from DGFT and Department of Commerce
6.	EPCES CIRCULAR NO. 220 DATED 9-12-2015	DGFT Public Notice No. 47 clarification on Declaration of intent under Merchandise Exports from India Scheme (MEIS)
7.	EPCES CIRCULAR NO. 219 DATED 8-12-2015	DGFT Trade Notice No. 09 on Interest Equalisation Scheme on Pre and Post Shipment Rupee Export Credit
8.	EPCES CIRCULAR NO. 218 DATED 7-12-2015	Interest Equalisation Scheme on Pre and Post Shipment Rupee Export Credit
9.	EPCES CIRCULAR NO. 217 DATED 7-12-2015	Department of Revenue Notification No. 55/2015-Customs & 45/2015- CX dated 24/11/2015 - Amended notification No. 52/2003- Customs dated 31-03-2003
10.	EPCES CIRCULAR NO. 216 DATED 17-11-2015	All Industry Rates of Duty Drawback and other Duty Drawback changes

S. No.	CIRCULAR No.	SUBJECT
11.	EPCES CIRCULAR NO. 215 DATED 30-10-2015	Amendment/Additions in Table 2 of Appendix 3B for MEIS
12.	EPCES CIRCULAR NO. 214 DATED 27-10-2015	Services Exports from India Scheme (SEIS) - Eligible period extended up to 31.3.2016.
13.	EPCES CIRCULAR NO. 213 DATED 12-10-2015	Declaration of intent under MEIS Scheme -reg.
14.	EPCES CIRCULAR NO. 212 DATED 30-09-2015	Payment by SEZs to Domestic Tariff Area (DTA) supplier from its foreign currency account - clarification reg
15.	EPCES CIRCULAR NO. 211 DATED 01-09-2015	Amendments in paragraph (7) of Appendix-6B of Appendices and Aayat Niryat Forms of FTP 2015-2020.
16.	EPCES CIRCULAR NO. 210 DATED 31-08-2015	Amendment in paragraph 3.06 and 3.08 of Handbook of Procedures 2015-20
17.	EPCES CIRCULAR NO. 209 DATED 10-08-2015	Amendment in paragraph 3.05 of Handbook of Procedures of FTP, 2015-2020
18.	EPCES CIRCULAR NO. 208 DATED 15-06-2015	i) SEZ Units - ineligible for rewards under SEIS ii) Fast Track Clearance Scheme for EOUs - domestic procurement & import
19.	EPCES CIRCULAR NO. 207 DATED 10-06-2015	(1) Amendment in Para 3.09 (2)(e) of Foreign Trade Policy (2) Preferential Treatment for Status Holders
20.	EPCES CIRCULAR NO. 206 DATED 25-05-2015	Updation of Importer-Export Profile on DGFT website
21.	EPCES CIRCULAR NO. 205 DATED 25-05-2015	Implementation of changes made in FTP 2015-2020 by Department of Revenue, Ministry of Finance
22.	EPCES CIRCULAR NO. 204 DATED 28-04-2015	Clarification on rebate of duty on goods cleared from DTA to SEZ
23.	EPCES CIRCULAR NO. 203 DATED 27-04-2015	i) Ministry of Finance notifications on Foreign Trade Policy ii) Notifications on International Financial Services Centre (IFSC)
24.	EPCES CIRCULAR NO. 202 DATED 06-04-2015	Guidelines for power generation in SEZs - reg
25.	EPCES CIRCULAR NO. 201 DATED 01-04-2015	Release of Foreign Trade Policy 2015-2020

Export Promotion Council for EOUs and SEZs

Annual Report 2015-16

1. Release of Publication titled “International Financial Service Centre (IFSC) in SEZs - Regulations & Guidelines” by Hon’ble Finance Minister Shri Arun Jaitley has released on Friday, April 10, 2015 at Gandhinagar, Gujarat

First International Financial Service Centre (IFSC) was inaugurated by Shri Arun Jaitley, Hon’ble Minister for Finance on 10.4.2015 at GIFT SEZ, Ahmedabad. On this occasion, EPCES, in association with Ministry of Commerce & Industry, has published a publication titled “International Financial Service Centre (IFSC) in SEZs - Regulations & Guidelines. The said publication has been released by the Hon’ble Finance Minister Shri Arun Jaitley has released on Friday, April 10, 2015 at Gandhinagar, Gujarat on the occasion of inauguration of country’s first finance SEZ, Gujarat International Finance Tec-City (GIFT). The exclusive regulations for International Financial Services Centre (IFSC) would allow domestic and foreign firms to open offshore banking as well as insurance and capital market intermediaries at GIFT. On behalf of the Council, Shri Anand Giri, Deputy Director, EPCES attended the event.



Shri Arun Jaitley, Hon'ble Minister for Finance (left) and Smt. Anandiben Patel, Hon'ble Chief Minister of Gujarat releasing publication titled “International Financial Service Centre (IFSC) in SEZs – Regulations and Guidelines” on April 10, 2015 at Gandhinagar

2. Open House Meets of EOUs and SEZs held on April 9, 2015 at Cochin and Open House Meet of EOUs and SEZs held on April 13, 2015 at Bangalore.

Regional Office, Cochin had organized Open House Meets of EOUs and SEZs held on 9.4.14 at Cochin and Open House Meet of EOUs and SEZs held on 13.4.15 at Bangalore. These Open House Meets were organized to take feed back from members on the newly announced new Foreign Trade Policy 2015-20. The Open House Meets were attended by a large number of EOUs and SEZs. More than 50 representatives participated and there was excellent interaction in terms of doubts and clarifications. The members were briefed about the benefits of MEIS and SEIS now allowed to EOUs and SEZ Units, which EPCES has been taking up with the Government at different fora from time to time. The members were also informed that for EOUs, a number of procedural relaxations and ease of operation have been introduced and to top it all, CST refund for materials procured by an EOU from another EOU / SEZ / EHTPs etc is now permitted.

3 Meetings held from April 14 to 18, 2015 at Sydney, Canberra and Melbourne regarding promotion of investments into SEZs in India

Shri Sanjeet Singh, Director (SEZs), MOC&I & DG, EPCES visited Australia in connection with 7th Round of India Australia CECA negotiations held at Canberra from 15th to 17th April, 2015. He will be participating in these negotiations and will be in Australia from 14th to 18th April, 2015. He organized meetings at Sydney and Melbourne to discuss the potential held by SEZs in India in emerging as magnets for foreign investment in the manufacturing sector. He also utilized this opportunity to promote the Make in India Campaign and promote inflow of investments into India's SEZs as recent Foreign Trade Policy announcements have also given a renewed boost to the SEZs.



Shri Sanjeet Singh, Director, Ministry of Commerce & Industry & DG, EPCES presenting memento to Shri Sunjay Sudhir, Consul General of India, Sydney, Australia

4 Workshop on Overview of FTP 2015-20 at Chennai to discuss policy matters on April 28, 2015



LEFT: From L to R: Mr A.K. Choudhary, I.T.S. Development Commissioner, MEPZ – SEZ; Mr K. Shivachandra Reddy, Regional Chairman, EPCES, MEPZ-SEZ; Mr Vineet Suman Darda, Sr. Manager of E&Y and Mr Sunil Rallan, President TASID. RIGHT: A view of the participants

5 Visit of High Powered Delegation of SEZ Developers of EPCES to Korea from May 6 to 7, 2015

Export Promotion Council for EOUs and SEZs (EPCES), Ministry of Commerce & Industry, Government of India, in association with Korea Trade-Investment Promotion Agency (KOTRA), had organized visit of a High Powered Delegation of SEZ Developers to Korea to participate in a Business Seminar on Promotion of Investments in SEZs in India held at Seoul, Korea on Thursday, May 7, 2015. The Delegation of SEZ Developers was comprised of Shri Shailendra Singh, Joint Secretary, Department of Industrial Policy &



Shri Sanjeet Singh, Director, Ministry of Commerce & Industry & DG, EPCES (Centre) presenting memento to H.E. Shri Vikram Doraiswami, Ambassador, Embassy of India, Seoul, Korea and Shri Shailendra Singh, Joint Secretary, Department of Industrial Policy & Promotion (DIPP) (extreme right)



Shri Sanjeet Singh, Director, Ministry of Commerce & Industry & DG, EPCES (Centre) presenting memento to Mr Won –sok Yun, Executive Vice President, Korea Trade Investment Promotion Agency (KOTRA), Shri Srikanth Badiga, Director, Phoenix Infocity (extreme left) and Shri Anand Giri, Deputy Director, EPCES (extreme right)



Members of the Delegation with H.E. Shri Vikram Doraiswami, Ambassador, Embassy of India, Seoul, Korea (3rd from left), Shri Shailendra Singh, Joint Secretary, Department of Industrial Policy & Promotion (DIPP) (2nd from right) and Shri Sanjeet Singh, Director, Ministry of Commerce & Industry & DG, EPCES (2nd from left)

Promotion (DIPP), Shri Sanjeet Singh, Director, Ministry of Commerce & Industry & DG, EPCES Shri Anand Giri, Deputy Director, EPCES and prominent SEZ Developers. The Delegation also met His Excellency Shri Vikram Doraiswami, Ambassador, Embassy of India, Seoul and Mr Won –sok Yun, Executive Vice President, KOTRA. During the Seminar, SEZ Developers had the opportunity to highlight the facilities, incentives and services available in their SEZs for attracting foreign investments in India. After the Seminar, Member SEZ Developers also had one-to-one meetings with their foreign counterparts for attracting foreign investments in SEZ Scheme of India.

6 Meeting of SEZ Developers with Shri A.K. Bhalla, Additional Secretary Ministry of Commerce & Industry and Dr.Guruprasad Mohapatra, Joint Secretary, MOC&I held on May 19, 2015 at Udyog Bhavan, New Delhi

A meeting of SEZ Developers with Shri A.K. Bhalla, Additional Secretary Ministry of Commerce & Industry and Dr.Guruprasad Mohapatra, Joint Secretary, MOC&I was held on May 19, 2015 at Udyog Bhavan, New Delhi. The meeting was also attended by Shri Sanjeet Singh, Director (SEZs), MOC&I & DG, EPCES and prominent SEZ Developers. During the meeting, members interacted with senior Government officers in an informal manner and highlighted their issues.

7 Meeting of Chairman, EPCES with Shri A.K. Bhalla, Addl. Secretary, MOC&I and Dr. Guruprasad Mohapatra, Jt. Secy., MOC&I on May 27, 2015 at New Delhi

Shri P.C. Nambiar, Chairman, EPCES had met Shri A.K. Bhalla, Addl.Secretary, MOC&I and Dr.Guruprasad Mohapatra, Jt.Secy., MOC&I in their offices on 27.5.15 at Udyog Bhavan, New Delhi. The following issues were discussed/highlighted:

- Challenges being faced by SEZs and the present scenario.
- EPCES suggestion on dual use of NPA, MAT, DDT etc.
- EPCES Membership, RCMC etc.
- NSDL, issuance of RCMC by EPCES, Road Shows abroad etc.

8 Meetings with Shri Ram Tirath, Member, Law & Justice & DG (EP) on June 5, 2015, Shri Ashok Kaushal, Member (Customs) on June 10, 2015 and Mrs.Vanaja N. Sarna, Member (P&), CBEC on June 11,

2015 at North Block, New Delhi

Shri Rahul Gupta, Vice-Chairman, EPCES and Shri Anand Giri, Deputy Director, EPCES had made courtesy calls on Shri Ram Tirath, Member, Law & Justice & DG (EP) on 5.6.15, Shri Ashok Kaushal, Member (Customs) on 10.6.15 and Mrs. Vanaja N. Sarna, Member (P&), CBEC on 11.6.15 in their offices at North Block, New Delhi immediately after taking over their new assignments. During the meetings, Shri Rahul Gupta, Vice-Chairman, EPCES briefed the senior Government officers about the objectives & role of the Council and also the activities undertaken by EPCES.

9 The Road Show organized by NSEZ and M/s Mahindra World City (Jaipur) on June 24, 2015

The Road Show organized by Noida Special Economic Zone and M/s Mahindra World City (Jaipur) Pvt Ltd, Jaipur was held 24th June 2015 at Noida special Economic Zone. EPCES Regional Office also participated and arranged participation for the Road show. Approx 50 Units attended the Programme. M/s Mahindra World City and Noida SEZ made a presentation on SEZs. EPCES Regional Office Noida also briefed about the role of the Council to the participants.

10 Meeting with Shri Mahesh Kumar Gupta, IAS on June 25, 2015

Meeting with Shri Mahesh Kumar Gupta, IAS, Principal Secretary, Govt. of Uttar Pradesh at Lucknow was arranged by Regional Office on 25th June 2015 at Lucknow to discuss the pending issues of SEZ/SEZ Developers from the State of Uttar Pradesh. The meeting was attended by prominent SEZ Developers. The long pending issues were discussed. The meeting was attended by Ms. Kanchan Verma, IAS, Spl. Secretary and other Senior Officers of the Uttar Pradesh Govt and prominent SEZ Developers/Units from Noida SEZ.

11 Meeting with Shri Pravir Kumar, DGFT on June 19, 2015 at Udyog Bhavan, New Delhi

Shri Rahul Gupta, Vice-Chairman, EPCES and Shri Anand Giri, Deputy Director, EPCES had attended a meeting held under the chairmanship of Shri Pravir Kumar, DGFT on 19.6.15 at Udyog Bhavan, New Delhi to discuss the issue of doing away with the Licensing requirement of Gold Dore by actual users/refineries. The meeting was also attended by Shri Ram Tirath, Member, Law & Justice & DG (EP), Shri Sidharth, Director General of Supplies & Disposal (DGS&D), representative of Gem & Jewellery EPC, Association of Gold Refineries, FICCI etc.

12 EPCES-IIFT Interactive Session on Export Promotion Strategy of Maharashtra held on June 6, 2015 at Mumbai

EPCES in association with Indian Institute of Foreign Trade (IIFT), organized an interactive session with the representatives of the SEZs and EOUs at SEEPZ SEZ, Mumbai on June 19, 2015. The session was presided over by Shri N. P. S. Monga, Development Commissioner, SEEPZ SEZ, Mumbai. Shri N. P. S. Monga, Development Commissioner, SEEPZ SEZ explained that the SEEPZ SEZ, particu-



From L to R: Shri N.P.S. Monga, Development Commissioner, SEEPZ SEZ, Shri P.S. Raman, Jt. Development Commissioner, SEEPZ SEZ, Shri P.C. Nambiar, Chairman, EPCES and Dr. R.M. Joshi, Professor, IIFT (extreme left)

larly the gem and jewellery sector earned universal recognition. The SEEPZ SEZ has become a brand for the studied jewellery in the world market. He also talked about the advantage of the SEZ online system. As regards the export incentives, he referred to the concept that 'No taxes are to be exported'.

In his welcome address, Shri P. C. Nambiar, Chairman, EPCES informed about the contribution being made by the SEZs and EOUs towards the export growth of the country. Shri Nambiar further informed that the total export from SEZ during 2014-15 was INR 4,63,750 crores and that the total investment in SEZ is around INR 3,38,800 crores generating employment of about 14,42,316 person.

Dr. R. M. Joshi explained the scope of the study being conducted by him for formulating strategy for export growth in Maharashtra.

13 Meeting with Development Commissioner, Noida SEZ on July 9, 2015

EPCES Noida Regional office organized a meeting of SEZ Developers/EOUs and SEZ Units with Dr L B Singhal Development Commissioner, Noida SEZ in the conference room of Noida SEZ on 9th July 2015. The Members of the Regional Governing Council and other prominent SEZ Units/SEZ Developers highlighted their issues in an informal manner. The meeting was attended by Sh. S S Shukla, Jt Development Commissioner, Noida SEZ, Shri Rakesh Kumar, Dy Commissioner Noida SEZ, Ms Mala Rangarajan, Dy Development Commissioner Noida SEZ and other senior officers of the Government.

14 36th Meeting of Central Governing Council held on July 10, 2015 at New Delhi

The 36th Meeting of Central Governing Council was held on 10.7.15 at New Delhi to discuss draft Annual Report & Audited Accounts of the Council for the year 2014-15 and other important issues.



36th Meeting of Central Governing Council held on 10.07.2015 at New Delhi

15 Dinner Meeting in honour of Dr Sumeet Jerath, the then Development Commissioner, NSEZ and Additional Director General of Foreign Trade at New Delhi held on August 12, 2015

A dinner meeting was held in honour of Dr Sumeet Jerath, the then Development Commissioner, NSEZ and Additional Director General of Foreign Trade at Hotel Le Meridian, New Delhi on 12.8.15. The meet-



Meeting in progress

ing was attended by attended by Additional Secretary, Director General (System), Addl. Director General Foreign Trade, Director (SEZ) & Director General EPCES, Dy Development Commissioner, Noida, Asstt Development Commissioner, Noida and EOUs/SEZs Units/Developers. On the same day the Regional Governing Council meeting was also held.

16 Visit of 10 Member Delegation from Bangladesh to Noida Special Economic Zone on August 13, 2015

A 10 Member Delegation under the Leadership of Mr A.N.M. Safiqul Islam (Project Director, support to development of kaliakoir hi tech park Project , BHTPA) from Bangladesh Hi Tech Park Authority visited Noida Special Economic Zone on 13th August 2015. He further said that Bangladesh Government intends to set up Hi-Tech Parks and the delegation wants to visit the SEZs and their operations and maintenance located at Northern Region.

Dr L.B. Singhal - Development Commissioner Noida SEZ welcomed Mr. A N M Safiqul Islam leader of the Delegation and other Members of Delegation. He said that Mr. Safiqul Islam is playing key role in formulating the Bangladesh Hi-Tech Park Authority Act.

Dr Singhal informed that in India First Free Trade Zone was set up in 1965 in Kandla. He also said that the establishment of the India's first SEZ Unit and its consequent success had served as inspiring model for Indian Policy makers to construct and implement a dedi-



Dr. L.B. Singhal, Development Commissioner, Noida SEZ (Right) receiving the members of the Delegation from Bangladesh



Dr. L.B. Singhal, Development Commissioner, Noida SEZ (Centre) with members of the Delegation from Bangladesh

cated regulatory framework on SEZs. This inspiration was followed by announcement of a comprehensive SEZ Policy in April 2000 as part of the EXIM Policy, which was later complemented by the SEZs Act in February 2006. He further said that SEZ scheme is playing a significant role in creation of manufacturing facilities, attracting foreign & domestic investments, increasing exports and generation of employment in the country.

Shri Rakesh Kumar Gupta, Dy Development Commissioner Noida highlighted about the Noida Special Economic Zone and briefed about the salient features of the SEZ Scheme and operation of SEZ units. He also informed that 352 SEZ Units are operating from Noida Special Economic Zone.

Mr. A N M Safiqul Islam, Leader of the Delegation said that in India a large number of SEZs are functioning and the purpose of the visit to India in Hi Tech Park at Noida and Gurgaon to get a first hand feel of working of Hi Tech Park and to understand their Issues. He thanked Dr L B Singhal, Development Commissioner, Noida SEZ for providing useful information on Noida SEZ and on salient features of SEZ Scheme of India. He further said that the visit of entire Team from Bangladesh will be benefited to see the functioning of SEZ in Noida.

17 Interactive Session on Strategic Management of EOUs and SEZs held on Friday, August 21, 2015 at Bangalore EPCES



LEFT: From L to R: Dr Bose K. Nair, Vice President, World Trade Center, Shri P.C. Nambiar, Chairman, EPCES, Dr Safeena A.N., IAS, Development Commissioner, CSEZ, Dr Manje Gowda, Regional Chairman, CSEZ (extreme right).
RIGHT: Dr Manje Gowda, Regional Chairman, CSEZ, addressing the gathering



LEFT: Dr Bose K. Nair, Vice President, World Trade Center addressing the gathering.
RIGHT: Shri P.C. Nambiar, Chairman, EPCES addressing the participants

The Export Promotion Council for EOUs and SEZs in association with World Trade Center Bangalore organized an interactive session on Export Oriented Units (EOUs) and SEZs on 21st August, 2015 at WTC Bangalore. The event had over 80 participants representing the different EOUs and SEZ Units from the state

of Karnataka. The objective of the event was to discuss all issues/suggestions relating to EOU/SEZ Schemes

The speakers included Dr. Safeena A.N., IAS - Development Commissioner, Cochin Special Economic Zone (CSEZ), Mr. P.C. Nambiar – Chairman, Export Promotion Council for EOUs & SEZ (EPCES), Mr. Manje Gowda - Chairman, Regional Governing Council, EPCES, Mr. Balaram Menon, President, WTC Bangalore & Director, World Trade Centers Association (WTCA), New York and Dr. Bose K Nair, Vice President, World Trade Center Bangalore.

Dr Safina A.N informed the audience about the different measures taken by her office to develop the SEZ & EoU across Karnataka & Kerala. She also mentioned that the significant reforms undertaken by the DC office to simplify the procedures such as integration of SEZ with ICEGATE in Kochi and the training of which has already been given to the units. Also, a dedicated food based SEZ is soon coming up Kochi.

Mr. P.C.Nambiar, Chairman, EPCES said that SEZ scheme is now matured as currently out of 416 formally approved SEZ, 330 are notified and out of which 202 have units exporting goods and services. This sector has attracted additional investment of Rs. 3,34,759 Crores, created direct employment for 13,07,612 persons, since 2006 and earned foreign exchange to the tune of Rs. 4,63,770 Crores during the last financial year by exporting goods and services. He further clarified that the land lying vacant in the approved/notified SEZs is predominantly of private entrepreneurs, bought on outright sale basis and no government acquisition is involved in them. If the investor developers find them commercially non-viable, they have all the right to withdraw their proposal and deal with the land the way they deem fit.

Most of the northern and north eastern states do not have SEZ presence, mainly because of inadequate resources. He felt that those states could consider establishing Service SEZs to offer greater employment opportunities to the youth. He also urged the State governments to formulate conducive SEZ policies to attract more investment and to operationalize more and more SEZs.

He also asked all developers and units to become members of the World Free Zone Organization to take benefit of global networking and their services as available at www.wfzo.org

Mr. Mohd. Shareef, Deputy Director, VTTC informed the audience about the various initiative & incentives provided to the exporters in Karnataka such for entry tax, electrical consumption and stamp duty for the registration of land for the exporters exempted. He also mentioned that there are 2200 no's of exporters in the state who are availing the services offered by VTTC. The export figures for the FY 2014-15 was Rs 55,000 crores alone from this state. The Government of Karnataka will soon be launching a new industrial policy.

The Interactive Session was also attended by Mr. Chidanandiah, Regional Director, EPCES, Bangalore. On this occasion, a meeting of Regional Governing Council of EPCES, Cochin SEZ Regional was also held on 21.8.15 at Bangalore.

18 Interaction of IT Companies & SEZ Developers with Dr. L.B. Singhal, Development Commissioner, Noida SEZ held on 26.8.15 at Noida SEZ, Noida.

Export Promotion Council for EOUs and SEZ Noida Region organized a Meeting of IT Companies & SEZ Developers with Dr.L.B. Singhal, Development Commissioner Noida SEZ, Noida on 26th August 2015 at New Delhi.

While addressing the participants Dr L.B. Singhal, Development Commissioner Noida appreciated the ef-



Dr L B Singhal, Development Commissioner, NSEZ, Noida Addressing the gathering. Others on the dais from L to R are Shri R M Manroa, Regional Chairman, EPCES, Noida, Shri Madhup Vyas, IAS, Director (SEZs) & DG, EPCES and Shri R.K.Gupta of M/s Artha Infratech



Dr L B Singhal, Development Commissioner, Noida SEZ (9th from right), Shri Madhup Vyas, IAS, Director (SEZ) and Director General EPCES (7th from right) and Shri R.M. Manroa, Regional Chairman, EPCES, Noida with Members

forts of EPCES Noida SEZ and said that EOUs and SEZs are engines of economic growth of the country and are contributing exceedingly well in terms of increasing exports, manufacturing activities, attracting investments and generating employment in the country. He further said that in Noida more than 352 SEZs units are functioning in Noida Zone and 27 Private SEZ Developers are developing SEZs and 152 private SEZ units are operating in the Zone.

He further informed that two schemes for exports of merchandise and services viz. Merchandise Exports from India Scheme (MEIS) and Service Exports from India Scheme (SEIS) have been introduced in Chapter 3 of the Foreign Trade Policy. The incentives under these two schemes (MEIS & SEIS) will be available to Units located in SEZs also. He also mentioned that the facilities available in the SEZ scheme and the developers are providing world class infrastructure in the zone. He further mentioned that the maximum contributions of exports are from IT/ITES Sector and this sector is having good potential.

Shri Madhup Vyas, IAS, Director (SEZ) complemented SEZ Units/SEZ Developers for their efforts in increasing export of the country. He also informed that the relief /exemption of MAT is under favorable consideration by the Government. He further said that Phase-II of the digitization and Online processing of various activities relating to SEZ developers and Units has been launched and this would help in bringing transparency and accountability in official dealings and would also greatly facilitate ease of doing business in SEZs.

While welcoming, Shri R M Manroa, Regional Chairman, EPCES, Noida said that SEZ developers have developed IT/ITES SEZs in Noida, Greater Noida, Gurgaon, Jaipur and other places by investing heavy investment in construction of built up area with all facilities such as 100% uninterrupted power supply, plug and play facilities with viable connectivity. SEZs have been set up by the prominent developers like DLF Cyber City, ASF Insignia SEZ Pvt. Ltd., Unitech Reality Projects Ltd. Anant Raj Ltd., Artha Infrastructures, Mahindra World City, Ansal API, etc.

He further mentioned that these SEZs have become operational as a number of IT Companies have started their operations. The Developers have created built up area which can be leased to prospective IT Software and Electronic Hardware Companies primarily in the field of Export. Besides, few developers have developed plots which can be utilized by the IT Companies both software and hardware to set up their captive units besides inviting Co-developers to set up infrastructure facilities as permitted under SEZ Act & Rules.

The meeting was also attended by Shri S.S. Schukla, Jt. Development Commissioner, Noida SEZ, Shri Rakesh Gupta, Dy. Development Commissioner, Noida SEZ, Shri Kapil Sharma, Senior Consultant, Department of Information and Technology, Mr Shantanu Chakraborty, Head Operations of M/s Brookfield India Office Parks, Shri Shaghun Gupta of M/s Artha Infratech Pvt Ltd Noida, Shri S K Gupta, Director M/s Artha Infratech Pvt Ltd and a number of SEZs also.

19 Workshop on SEZ Matters/Issues held on August 28, 2015 at New Delhi



From L to R: Shri Rajesh Srivastava, Addl. Director General, NACEN, Shri B.K. Bansal, Director General, NACEN, Shri Ram Tirath, Member (Cus), CBEC, Shri Sumeet Jerath, Addl. DGFT, Shri Rahul Gupta, Vice-Chairman, EPCES and Shri Sunil Rallan, MD, J. Matadee Eco Park



From L to R: Dr Tej Pal Singh, ADG (EP), Shri Sumeet Jerath, Addl. DGFT, Dr L.B. Singhal, Development Commissioner, Noida SEZ, Shri Sarada Mohanty, Vedanta Group, Shri Sanjeev Kumar Ghai, Accenture Services



Shri C.P.S. Bakshi, Advisor, TRAI (extreme right) making a presentation



Dr Guruprasad Mohapatra, Jt. Secretary, Ministry of Commerce and Industry (centre) making a presentation on SEZ Schemes

National Academy of Customs, Excise & Narcotics (NACEN), Faridabad, in association with Export Promotion Council for EOUs and SEZs (EPCES), organized a one day course/workshop on SEZ matters/ issues on 28th of August, 2015. The objective of this workshop was to address the core issues involved with regard to operations of Special Economic Zones and early & easy trade facilitation in the country.

The Workshop/Course was attended by Dr. Sumeet Jerath, Additional Director General of Foreign Trade, Shri Ram Tirath, Member CBEC and Director General (Export Promotion), Dr. Guruprasad Mohapatra, Joint Secretary, Ministry of Commerce & Industry, Dr. L.B. Singhal, Development Commissioner, Noida SEZ, Shri Manoj Arora, PS to Hon'ble Minister for Women and Child Development, Shri B.K. Bansal, Director General NACEN, Shri Rajesh Srivastava, Additional Director General NACEN, Dr. Tejpal Singh, Additional Director General (Export Promotion), Shri C.P.S. Bakshi, Advisor (Admn) TRAI, Shri Sandeep Prakash,

Commissioner of Customs, Bangalore, Shri Rahul Gupta, Vice-Chairman, EPCES, Shri Anand Giri, Dy. Director, EPCES, Shri Sunil Rallan, Managing Director, J Matade Eco Park. Mr. Sarada Mohanty of Vedanta Group, Shri Sanjeev Kumar Ghai of Accenture Services.

20 Visit of Mrs. Nirmala Sitharaman, Hon'ble Minister of State for Commerce & Industry to Belarus from September 4 to 8, 2015

In view of the importance given by the Government of India to CIS Region and to boost bilateral trade with CIS countries, Mrs. Nirmala Sitharaman, Hon'ble Minister of State for Commerce & Industry visited Belarus from 4.9.15 to 8.9.15. Shri Madhup Vyas, IAS, Director (SEZs), Ministry of Commerce & Industry & DG, EPCES accompanied the Hon'ble Minister to Belarus. The objective of the visit was to publicize the concept of SEZ Scheme abroad for attracting foreign direct investments in SEZs in India and also to highlight the achievements of SEZs in India with regard to exports, manufacturing, investments and generation of employment for the country. The opportunities for increasing bilateral trade between India and Belarus were discussed.

21 Meeting of SEZ Stakeholders with Mrs. Rita A Teotia, Commerce Secretary held on September 10, 2015 at Udyog Bhavan, New Delhi.

In order to address the causes of slowdown in SEZ sector in terms of growth in SEZ exports, reduced number of SEZ notifications, slower operationalisation of SEZs, increased number of applications for de-notification of approved SEZs etc., Ministry of Commerce & Industry had convened a meeting of SEZ Stakeholders with Mrs. Rita A Teotia, Commerce Secretary on 10.9.15 at Udyog Bhavan, New Delhi. During the meeting, issues of SEZs were discussed. The meeting was attended by Dr. Guruprasad Mohapatra, Joint Secretary, Ministry of Commerce & Industry, Shri Madhup Vyas, Director (SEZs), Ministry of Commerce & Industry. On behalf of the Council, Shri P.C. Nambiar, Chairman, EPCES, Shri Rahul Gupta, Vice-Chairman, EPCES, Shri Naresh Sharma, Convenor, Panel on Finance and Budget, Shri Anand Giri, Dy. Director, EPCES and prominent SEZ Developers attended the meeting.

22 Visit of Delegation of Zone officials and SEZ Developers to Turkey & Dubai from September 13 to 19, 2015.



EPCES Delegation at WFZO Head Office at Dubai



EPCES Delegation at Dubai Airport Free Zone Authority



EPCES Delegation with Jafza Officials



EPCES Delegation at Dubai International Financial Centre

Export Promotion Council for EOUs and SEZs (EPCES) has organized visit of a Delegation of Zone officials and SEZ Developers to Turkey & Dubai from 13th to 19th September, 2015. Shri Madhup Vyas, Director (SEZs), Ministry of Commerce & Industry & DG, EPCES led the said Delegation. The other members of the Delegation were Shri Kabiraj Sabar, Under Secretary, Ministry of Commerce & Industry, Dr. Trinadh Kumar, Jt. Development Commissioner, Visakhapatnam SEZ, Shri Krishan Kumar, Jt. Development Commissioner, Kandla SEZ, Shri Rakesh Kumar, Dy. Development Commissioner, Noida SEZ, Shri Anand Giri, Dy. Director, EPCES and prominent SEZ Developers from different parts of the country. The objective of the visit of Delegation of SEZs to Turkey & Dubai is to look at the working of their SEZs, study the progress made by their SEZs, functioning of their SEZs, the facilities, services and incentives available in their SEZs and achievements of SEZs in Singapore & China. This will help improvement in Indian SEZs in order to make them globally competitive for attracting foreign direct investments in SEZs in India.



EPCES Delegation at Head Office of Turkish-Indo Chamber of Commerce and Industry at Istanbul, Turkey



EPCES Delegation at European Free Zone, Tekirdag



EPCES Delegation at TUSKON Head Office at Istanbul, Turkey

23 12th Annual General Meeting of EPCES held on September 28, 15 at New Delhi.

The 12th Annual General Meeting of Export Promotion Council for EOUs and SEZs was held on 28.9.15 at New Delhi. Welcoming the members at the Annual General Meeting, Shri P.C. Nambiar, Chairman, EPCES thanked members for sparing their valuable time to attend 12th Annual General Meeting of the Council. He said that this meeting has been specifically convened to complete the administrative formalities. Chairman, EPCES informed the members about the details of the activities undertaken by EPCES for increasing exports from the country and to publicize the concept of SEZ Scheme for attracting foreign & domestic investments in SEZs in India and also for resolving the issues of EOUs and SEZs.

Shri P.C. Nambiar, Chairman, EPCES requested the Government to take certain steps which would demonstrate its continued support to SEZs. Such steps could include withdrawal or reduction of MAT/DDT rates for SEZs. Imposition of MAT/DDT on SEZs has dented the investor friendly image of SEZs, created uncertainty in the minds of foreign & domestic investors and has adversely affected the growth, investments, employment and exports from SEZs in India and resulted in loss of valuable foreign exchange earning of the country.

He suggested that rate of MAT should be reduced to its original rate of 7.5% which can be done through a notification, so that Government gets revenue in time and the SEZs are able to set off those advance tax MAT paid within the stipulated period. Reduction/removal of MAT will help in growth of SEZs. For reduction of tax rate, no approval of Parliament is required.

Shri P.C. Nambiar, Chairman, EPCES informed that EPCES is embarking onto participate in trade fairs, exhibitions, buyer seller meets abroad during 2016-17 under Market Access Initiative (MAI) Scheme. In this regard, Ministry of Commerce & Industry has approved participation of EPCES in trade fairs, exhibitions, buyer-seller meets at Mauritius, Kenya, Colombia and Germany during 2016-17 under MAI Scheme for increasing exports from the country and to publicize the concept of SEZ Scheme abroad for attracting foreign direct investments in SEZs in India. I request all of you to participate in these activities of the Council and avail the benefits under MAI Scheme.

The Annual General Meeting was attended by Shri P.C. Nambiar, Chairman, EPCES, Shri Madhup Vyas, Director (SEZs), MOC&I and DG, EPCES, Shri Rahul Gupta, Vice-Chairman, EPCES and a number of EOUs, SEZ Units and SEZ Developers from different parts of the country. ■



From L to R: Shri Madhup Vyas, IAS, Director (SEZs), MOC&I & DG, EPCES, Shri P.C. Nambiar, Chairman, EPCES, Shri Rahul Gupta, Vice-Chairman, EPCES and Shri Anand Giri, Dy. Director, EPCES



A view of the audience

24 Release of 11th Edition of EPCES Book on Notifications on the occasion of 12th Annual General Meeting of EPCES held on September 28, 2015 at New Delhi.

On the occasion of 12th Annual General Meeting of Export Promotion Council for EOUs and SEZs (EPCES), Shri Madhup Vyas, IAS, Director (SEZs), Ministry of Commerce & Industry & Director General, EPCES, Shri M.K.S. Sundaram, IAS, Development Commissioner, MEPZ SEZ, Chennai, Mrs. Sobhana K.S. Rao, Development Commissioner, Visakhapatnam SEZ, Shri P.C. Nambiar, Chairman, EPCES and Shri Rahul Gupta, Vice-Chairman, EPCES have released 11th Edition of EPCES Book on Notifications/Circulars issued by CBEC, CBDT, DGFT, RBI etc. relating to EOUs and SEZs and updated SEZ Act & SEZ Rules.



From L to R: Shri Madhup Vyas, IAS, Director (SEZs), MOC&I and DG, EPCES, Shri P.C. Nambiar, Chairman, EPCES, Mrs. Sobhana K.S. Rao, DC, VSEZ Shri M.K.S. Sundaram, DC, MEPZ SEZ, Shri Rahul Gupta, Vice-Chairman, EPCES and Shri Anand Giri, Dy. Director, EPCES

Welcoming the gathering, Shri P.C. Nambiar, Chairman, EPCES informed that the book is very helpful in bringing about uniformity in procedures at all the places. In the last 12 years this book has been of immense help to EOUs/SEZs/SEZ Developers as well as field formations of Development Commissioners, Customs and Central Excise authorities and has been appreciated by all concerned. Complimentary copies of the book will be sent to members of the Council.

25 37th Meeting of Central Governing Council held on September 28, 2015 at New Delhi.

Immediately after the 12th Annual General Meeting of EPCES, 37th Meeting of Central Governing Council was held on September 28, 2015 at New Delhi to discuss important issues.



37th Meeting of Central Governing Council of EPCES held on 28.09.2015 at New Delhi

26 EPCES attended meeting convened by Commerce Secretary Mrs. Rita A Teatia with all Export Promotion Councils on October 6, 2015 at New Delhi.

Commerce Secretary, Mrs. Rita A Teatia convened a meeting with representatives of 27 Export Promotion

Councils to discuss measures to reverse the slowdown in commodity exports, which together account for about 35 per cent of India's total exports. The meeting was also attended by Shri Anup Wadhawan, Director General of Foreign Trade, Dr. John Joseph, Director General (Export Promotion), Dr. Guruprasad Mohapatra, Joint Secretary Commerce, Shri Madhup Vyas, Director (SEZ), Deptt. of Commerce and Director General EPCES, Dr. L.B. Singhal, Development Commissioner Noida SEZ, Shri Ravi Capoor, Joint Secretary Commerce and other Central and State government officials. The meeting was convened to discuss the reasons of downfall in exports. August was the ninth month in a row when merchandise exports saw negative growth. On behalf of EPCES, Shri Rahul Gupta, Vice Chairman and Shri Anand Giri, Deputy Director have attended the meeting.



The Commerce Secretary Smt. Rita A. Teatolia in a meeting with the Export Promotion Councils, in New Delhi

During the meeting, Shri Rahul Gupta, Vice Chairman EPCES specifically raised the issue of imposition of MAT and DDT. He suggested that SEZs must be exempted from MAT, as promised in SEZ Act and Rules or it may be collected at the time of exports. He submitted that interest subvention scheme may be extended to SEZs, best FTA rates may be provided to SEZs, permission to do job work for DTA unit may be provided to SEZs to utilize their spare manufacturing capacity etc.

Commerce Secretary had announced increased allocations for export incentive schemes this year from the earlier Rs 18,000 crore to Rs 21,000 crore and also assured the exporters that their suggestions will be crystallised in a concrete form and specific actions would be taken soon.

It is these sector-specific measures that are being keenly awaited by all the EPCs. Another key area relates to reforms in the SEZs, which were important drivers of growth of jewellery exports from the mid-90s till a few years ago. Last year, GJEPC had commissioned a study by Accenture to understand the hurdles faced by exporters in the SEZs. It placed some key recommendations before the government such as implementation of single window system for all clearances in SEZs; re-negotiation of US GSP benefit for Indian jewellery sector; reduction of paperwork related to exports, etc.

Foremost among them has been the demand for the introduction of a Presumptive Taxation system for the diamond sector. This will bring it on par with the tax systems of competing international centres like Antwerp and Israel, and will also lead to greater transparency, and simplified filing of returns. It is widely believed that tax revenues may actually increase if the system is implemented, as the ease of doing business that it will bring, will be a boost to the industry.

A third area of concern is the policy towards gold which is an important raw material. The industry has been asking for a reduction in the import duty (currently at a high of 10%), especially as the situation on the CAD front has eased. At the same time it is also urging government to ensure availability of duty free gold for small and medium jewellery exporters.

One final issue raised by the industry is the speedy resolution of taxation hurdles in operationalizing the Special Notified Zone (SNZ) for trading in rough diamonds that is being set up in Mumbai. ■

27 EPCES Meeting with Shri Mahesh Kumar Gupta, IAS, Principal Secretary, Govt. of Uttar Pradesh on 6th October 2015 at Lucknow.

EPCES Regional Office arranged a review Meeting with Shri Mahesh Kumar Gupta, IAS, Principal Secretary, Govt. of Uttar Pradesh at Lucknow on 6th October 2015. The meeting was attended by Shri S S Shukla, Jt Development Commissioner, Noida and Sr. Special Secretary, IAS (SEZ in charge) and other Sr. Govt. officers from Uttar Pradesh Government viz. Noida Authority, Vat & Service Tax Deptt, Electricity Deptt. etc. Besides prominent SEZ Developers/Units were also present.



A memento is being presented to Shri Mahesh Kumar Gupta, IAS, Principal Secretary, Government of Uttar Pradesh (centre). Shri R.M. Manroa, Regional Chairman, NSEZ (2nd from left), Shri S.K. Gupta, Artha Infrastructure (2nd from right), Shri O.P. Kapoor, Regional Director, NSEZ (3rd from right)

28 EPCES Meeting with Dr.Guruprasad Mohapatra, Joint Secretary, Ministry of Commerce & Industry on conducting of Study on Collection of Minimum Alternate Tax (MAT) from SEZ entities and impact of MAT on SEZ entities held on October 6, 2015 at New Delhi.

EPCES organized a meeting with Dr.Guruprasad Mohapatra, Joint Secretary, Ministry of Commerce & Industry on October 6, 2015 at Udyog Bhavan, New Delhi regarding conducting of a Study on Collection of Minimum Alternate Tax (MAT) from SEZ entities and impact of MAT on SEZ entities held on 6.10.12 at New Delhi.

Ministry of Commerce & Industry has asked EPCES to organize conducting of the said Study by ICRIER. The terms of reference of the Study include Review and Analysis of Imposition of Minimum Alternate Tax from SEZ entities Justification of Imposition of MAT on SEZ entities; Comparative Analysis of Implications of Implementation of MAT on SEZ entities in growth of exports in SEZ Sector, reduction in number of SEZ notifications, slower operationalisation of SEZs, increase in number of applications for de-notification of approved SEZs, loss of foreign & domestic investments in SEZs, adverse affect on manufacturing, exports, employment etc; Comparative Statement on Revenue Earned by MAT & exports affected by imposition of MAT; Comparative Statement of MAT in various countries to SEZs/Free Zones; Justification for Withdrawal/Reduction of Minimum Alternate Tax on SEZs; Suitable Recommendations for Evaluation of SEZ Policy with regard to MAT; Submission of Report of Study within 15 days from the date of issuance of offer letter.

The meeting was also attended by Dr.L.B. Singhal, Development Commissioner, Noida SEZ, Shri Madhup Vyas, Director (SEZs), MOC&I and DG, EPCES, Deputy Secretary, MOC&I, representatives of NSDL, ICRIER. On behalf of the Council, Shri Rahul Gupta, Vice-Chairman, EPCES and Shri Anand Giri, Deputy Director, EPCES attended the meeting.

29 EPCES Export Awards for excellent export performance during the year 2011-12 and 2012-13 from Noida SEZ Region.

Export Promotion Council for EOUs & SEZs (EPCES), Noida Region organised Export Awards function on 28th October 2015 at New Delhi. The Awards were presented by Dr. L.B. Singhal, Development Commissioner Noida Special Economic Zone for Outstanding Export Performance during the year 2011-12 & 2012-13. Dr. Singhal felici-



Dr L.B. Singhal, Development Commissioner, Noida Special Economic Zone (Centre) lighting the lamp. L to R: Shri Rahul Gupta, Vice Chairman, EPCES, Shri R.M. Manroa, Regional Chairman, EPCES. R to L: Shri Bhuvnesh Seth, Regional Vice Chairman, EPCES, Shri Madhup Vyas, IAS, Director, Ministry of Commerce and Industry and Director General, EPCES

tated all award winners for their sincere efforts in increasing the country's export.

The Development Commissioner, Noida SEZ presented export Awards to 18 Prominent EOUs & SEZ Units in various categories comprising Gem & Jewellery, Plastic Products, Electronic, Computer hardware, Sports Goods etc. The prominent awardees included M/s Vikas WSP, Sriganaganagar (Rs. 1861.69 Cr), M/s Moser Bear India Ltd (Rs. 1486.64 Cr), M/s P.P. Jewellers (Exports) (Rs 446.96 Cr), M/s Motherson Sumi Systems (Rs 266.52 Cr), M/s MKU Ltd (100% EOUs) (Rs 110.04 Cr) etc.

While addressing the participants, Dr L.B. Singhal, Development Commissioner, Noida appreciated the efforts of EPCES Noida Region and said that EOUs and SEZs are engines of economic growth in India and contributing well in terms of exports, investments and employment. He further said that two schemes viz. Merchandised Export from India Scheme (MEIS) and Service Export from India Scheme (SEIS) in Chapter 3 have been announced in the Foreign Trade Policy. The incentives under the two schemes (MEIS) and (SEIS) would also be available to SEZ Units. He also mentioned that the facilities available in the SEZ Scheme and SEZ Developers are providing world class infrastructure in the Zone.

Shri Madhup Vyas, IAS, Director, Ministry of Commerce & Industry complemented EOUs/SEZ Units for their efforts increasing export of the country. He further said that phase-II of the digitization and online processing of various activities relating to SEZ Developers and Units has been launched and this would help in bringing transparency and accountability in official dealings and would also greatly facilitate ease of doing business in SEZs.



Dr L.B. Singhal, Development Commissioner, Noida Special Economic Zone (Centre) releasing the souvenir. L to R: Shri R.M. Manroa, Regional Chairman, EPCES, Shri Rahul Gupta, Vice Chairman, EPCES. R to L: Shri Bhuvnesh Seth, Regional Vice Chairman, EPCES, Shri Madhup Vyas, IAS, Director, Ministry of Commerce and Industry and Director General, EPCES



Dr L.B. Singhal, Development Commissioner, Noida Special Economic Zone addressing the gathering



Dr L.B. Singhal, Development Commissioner, Noida Special Economic Zone (centre) presenting award to Shri Rahul Gupta, Vice Chairman, EPCES (left) and Shri Madhup Vyas, IAS, Director, Ministry of Commerce & Industry and DG, EPCES (right)

While addressing the gathering, Shri Rahul Gupta, Vice Chairman, EPCES stated that Council is recognizing the efforts of EOUs/SEZs Units by presenting the EPCES Export Awards. He also said that Govt. has formally approved 437 SEZs out of which 348 SEZ have been notified and 202 SEZs are in operation. SEZs are providing employment to over 15 lakhs people in the country.

Shri Rahul Gupta, Vice Chairman, EPCES further informed that on the occasion of 12th Annual General Meeting of the Council, EPCES has brought out 11th Book Edition of EPCES Book on Notifications. This book is very useful for EOUs/SEZs Units and field formations of Development Commissioners, Customs & Central Excise in their day to day transaction. The book has been appreciated by all concerned.

While welcoming, Shri R.M. Manroa, Regional Chairman, EPCES Noida said that export has gone down for the last 7/8 months. The Government Departments are working hard to achieve the target of 300 billion dollars in the year 2015-16. He further said that inspite of the export going down there is an increase in the IT/ITES Sector. SEZ Developers have developed IT/ITES SEZ in Noida, Greater Noida, Gurgaon, Jaipur and other places by investing heavily.

He also said that 23% increase in export in IT Sector Gurgaon, 16% increase is from Noida Region. He also said that UP Govt. is setting up electronic park in Greater Noida region to attract investment from overseas companies. Regional Chairman complemented awardees for the excellent contribution in increasing export of Country.

30 8th Meeting of All India Customs Consultative Group (CCG) held on October 28, 2015 at New Delhi.

The 8th Meeting of All India Customs Consultative Group (CCG) was held on 28.10.2015 at 10.00 a.m. at New Delhi under the chairmanship of Shri Ram Tirath, Member (Customs and EP), Ministry of Finance. The other dignitaries on the dais were Shri Jayant Misra, Director General System, Dr. John Joseph, Director General (Export Promotion), Shri Vinay Chhabra, Director General (Safeguard), Shri Prashant Kumar, Director General Valuation, Shri Rajiv Talwar, Joint Secretary (Drawback), Dr. Tejpal Singh, Additional Director General (EP) and other senior government officials from Ministry of Finance.



L to R: Shri Prashant Kumar, DG (Valuation), Dr John Joseph, DG (Export Promotion), Shri Ram Tirath, Member CBEC, Shri Jayant Misra, DG (System) and Shri Vinay Chhabra, DG (Safeguards)

From EPCES, the meeting was attended by Shri Rahul Gupta, Vice Chairman EPCES, Shri Naresh Sharma, Convenor-EPCES Panel on Finance & Budget and Shri Anand Giri, Deputy Director EPCES. The meeting was also attended by FIEO, FICCI, ASSOCHAM, NASSCOM, MAIT, Brihanmumbai Customs House Agent's Association (BACHAA), port agencies etc.

During the meeting, Shri Rahul Gupta Vice Chairman EPCES raised the issue of self-certification which is allowed but still self-certification is not provided without examination by the central excise authorities, for which Member (Customs) requested EPCES to give it in writing as they have issued instructions last year and EPCES may write to Chief Commissioner and if within 1 month no answer is received then Member (Customs) will write to Chief Commissioner. Vice Chairman also gave suggestions/views related to online system, NSDL,

ICEGATE etc to DG Systems. He suggested that any Bill of Entry may be integrated with the payment made in the system. DG System replied that the point is well taken but still we are in manual mode and we are in the process of integration. Vice Chairman EPCES informed that for sub-contracting, various procedure is being followed in different part of the country.

Member (Customs & EP) suggested that whatever instructions/directions issued by Ministry of Finance with regard to this meeting, may please be published in EPCs newsletter and also be placed on their websites.

Shri Ram Tirath, Member (Customs & EP) said that the meeting was held after 1 ½ years that is why we have received more than 200 issues and 40 additional issue within 1 week. He assured that he will personally examine all the issues which have been received for this meeting.

31 EPCES Export Awards for excellent export performance during the year 2011-12 and 2012-13 from MEPZ SEZ Region.



L to R: Shri B. Vijayraj, President, MEPZMA, Shri. K. Shivachandra Reddy, Regional Chairman, EPCES, Shri V. Venkatachalam, Former Development Commissioner, Shri S. Ramesh, Chief Commissioner of Customs, Shri Shanmuga Sundaram, D.C. MEPZ-SEZ, Shri D. Anandan, JDC, MEPZ-SEZ and Shri P.C. Nambiar, Chairman, EPCES



Shri P.C. Nambiar, Chairman, EPCES presenting the Trophy to one of the Awardee



Shri P.C. Nambiar, Chairman, EPCES presenting the Trophy to one of the Awardee



Participants at the Awards Function

Export Promotion Council for EOUs & SEZs (EPCES), Noida Region organised Export Awards function on October 31, 2015 at Chennai. The Awards were presented by Shri M.K.S. Sundaram, IAS, Development Commissioner MEPZ Special Economic Zone for Outstanding Export Performance during the years 2011-12 & 2012-13 in various categories. On this occasion, Shri M.K.S. Sundaram, Development Commissioner MEPZ Special Economic Zone congratulated all award winners for their sincere efforts in increasing the country's export.

32 EPCES Export Awards for excellent export performance during the year 2011-12 and 2012-13 from Cochin SEZ Region.



L to R (Sitting): Dr Manje Gowda, Regional Chairman, EPCES, Dr (Mrs) Safeena, A.N., IAS, Development Commissioner, Cochin SEZ and Shri Balram Menon, President, World Trade Centre, Bangalore alongwith senior officials, awardees and participants



Awardees receiving the Export Awards

Export Promotion Council for EOUs & SEZs (EPCES), Bangalore organised Export Awards function on 26th November, 2015 at Bangalore. The Awards were presented by Dr. (Mrs.) Safeena, A.N., IAS, Development Commissioner Cochin Special Economic Zone for Outstanding Export Performance during the years 2011-12 & 2012-13 in various categories. On this occasion, Dr. (Mrs.) Safeena, A.N., IAS, Development Commissioner Cochin Special Economic Zone congratulated all award winners for their sincere efforts in increasing the exports from the country and wished them success in their future endeavours.

33 Open House Meet of EOUs and SEZs and EPCES Export Awards Function held on November 27, 2015 at Hyderabad



Dr Guruprasad Mohapatra, Joint Secretary, Ministry of Commerce and Industry (centre), Dr (Mrs) Safeena, A.N., DC, CSEZ (9th from right), Mrs Sobhana K.S. Rao, DC, VSEZ (6th from right), Shri T. V. Ravi, Deputy Secretary (SEZs), Ministry of Commerce and Industry and Director General, EPCES (4th from right) along with senior officials, awardees and participants



Dr Guruprasad Mohapatra, Joint Secretary, Ministry of Commerce and Industry addressing the gathering



A view of the audience



Awardees receiving the Export Awards

Export Promotion Council for EOUs and SEZs (EPCES) in association with Visakhapatnam Special Economic Zone, had organized an Open House Meet of EOUs and SEZs on November 27, 2015 at Hyderabad for resolving the issues of EOUs and SEZs.

The Open House was Chaired by Dr. Guruprasad Mohapatra, IAS, Joint Secretary, Department of Commerce, Government of India. The Open House was attended by Mrs. Sobhana K.S. Rao, Development Commissioner Visakhapatnam SEZ, Shri T.V. Ravi, IRS, Deputy Secretary, Department of Commerce, Shri Kabiraj Sabar, Under Secretary, Department of Commerce and various other senior officials from central and state government. Shri

Srikanth Badiga, Past Regional Chairman, EPCES VSEZ informed that EPCES regularly organizes Open House Meets for resolving the issues of EOUs and SEZs. EPCES has so far organized 56 Open House Meets in different parts of the country.

On this occasion, Export Promotion Council for EOUs and SEZs (EPCES), Visakhapatnam also organised EPCES Export Awards function on Friday, November 27, 2015 at Hyderabad. The awards were presented by Mrs. Sobhana K.S. Rao, Development Commissioner Visakhapatnam SEZ to EOUs and SEZ Units for their outstanding export performance for the years 2011-12 and 2012-13.

34 EPCES-WFZO organizes Meeting of SEZ Developers on November 30, 2015 at Mumbai

Export Promotion Council for EOUs and SEZs (EPCES), in association with World Free Zones Organisation (WFZO), an International Firm for the Free Zones in the World, organised a meeting of SEZ Developers in India



Shri N.P.S. Monga, Development Commissioner, SEEPZ SEZ addressing the participants



Dr John Joseph, Director General (Export Promotion), Department of Revenue addressing the participants



Shri P.C. Nambiar, Chairman, EPCES addressing the participants



Dr Samir Hamrouni, CEO, WFZO addressing the participants



Awardees receiving the Export Awards

on November 30, 2015 at Mumbai. The meeting was attended by Dr. John Joseph, Director General (Export Promotion), Department of Revenue, Shri N.P.S. Monga, Development Commissioner, SEEPZ SEZ, Shri P.C. Nambiar, Chairman, EPCES, who is also the Director-Secretary of the WORLD FREE ZONE ORGANIZATION, Shri Ashish Srivastava, Regional Chairman, EPCES, Mumbai, Shri Harish, Regional Vice-Chairman, EPCES, Mumbai, Shri Naresh Sharma, Convenor, Panel on Finance and Budget, Shri Anand Giri, Deputy Director, EPCES and a number of EOUs, SEZ Units and SEZ Developers.

Shri P.C. Nambiar, Chairman, EPCES, who is also the Director-Secretary of the WORLD FREE ZONE ORGANIZATION, informed that WFZO has been established to bring together Free Zones from around the world to enable them to achieve shared objectives and address common issues. Registered in Geneva and Headquarters in Dubai the World Free Zone Organization is the only, truly International Multilateral Organization for Free Zones in the world today.

He also informed that Free Zones have played a significant role in the economy of many countries and to ensure they have the greatest possible impact, the free zones need a global unifying association to bring them together. The one that can represent that interest of the free zones, share their achievements and support their continuous positive development is to address this need that the “World Free Zones Organization” has been created. This zone was launched in Dubai, UAE in May 2014 by the founding members under the auspicious of His Highness Sheikh Mohammed bin Rashid Al-Maktoum, Vice President and Prime Minister of UAE, and Ruler of Dubai. Shri P.C. Nambiar, Chairman, Export Promotion Council for EOU & SEZs in India is the Director-Secretary of the World Free Zones Organisation.

On this occasion, Export Promotion Council for EOUs and SEZs (EPCES), Mumbai also organised EPCES Export Awards function on Monday, November 30, 2015 at Mumbai. The awards were presented by Shri N.P.S. Monga, Development Commissioner, SEEPZ SEZ, Shri P.C. Nambiar, Chairman, EPCES, who is also the Director-Secretary of the World Free Zone Organisation, Shri Ashish Srivastava, Regional Chairman, EPCES, Mumbai, to EOUs and SEZ Units for their outstanding export performance for the years 2011-12 and 2012-13. The awards were presented in the fields of gem & jewellery, engineering, plastic products, electronic, computer hardware, services, readymade garments, handicrafts, chemical & allied products, textile products, food products etc.

35 EPCES attended meeting of Screening Committee of MOC&I on December 2, 2015 at Udyog Bhavan, New Delhi held on assistance under MAI Scheme for the year 2016-17.

Ministry of Commerce & Industry convened a meeting of Screening Committee of MOC&I on 2.12.2015 at Udyog Bhavan, New Delhi on assistance under MAI Scheme for the year 2016-17. The meeting was chaired by Mrs. Rita A Teatia, Commerce Secretary. On behalf of the Council, Shri Rahul Gupta, Vice-Chairman, EPCES and Shri Anand Giri, Deputy Director, EPCES attended the meeting.

Ministry of Commerce & Industry has approved the Annual Action Plan of EPCES for the year 2016-17 for participation in trade fairs and exhibitions abroad. Accordingly, EPCES, along with members, intend to participate in the following trade fairs/exhibitions abroad during 2016-17 as per details given below:

- Multi-products Indo-Intl. Trade & Cultural Exhibition 2016, 1-10 Apr 2016 Mauritius
- Multi-products Alimentec Fair 2016 8-11 June 2016 Bogota, Columbia
- Multi-products Kenya Intl. Trade Exhibition 5-7 Nov., 2016 Nairobi, Kenya

- Multi-products Ambiente 2017 10-14 Feb 2017 Frankfurt, Germany

Members are requested to take advantage of these opportunities by participating in these trade fairs/exhibitions abroad and also avail the benefits of MAI Scheme. Interested Members may send their confirmations to EPCES at Email: epces@epces.in under Market Access Initiative (MAI) Scheme.

36 EPCES Delegation of SEZs met Mrs. Rita A. Teaotia, Commerce Secretary on December 10, 2015 at New Delhi.

An EPCES Delegation led by Shri P.C. Nambiar, Chairman, EPCES, Shri Rahul Gupta, Vice-Chairman, EPCES and comprising of prominent SEZ Developers, SEZ Units and EOUs met Mrs. Rita A Teaotia, Commerce Secretary at Udyog Bhavan, New Delhi in connection with issues of SEZs.

Highlighting the issues of SEZs, Shri P.C. Nambiar, Chairman, EPCES informed that there had slowdown in SEZ sector in terms of growth in SEZ exports, reduced number of SEZ notifications, slower operationalisation of SEZs, increased number of applications for de-notification of approved SEZs etc. Ministry of Commerce & Industry is in the process of identifying the reasons for this slowdown in SEZ Sector. Chairman, EPCES further informed that it has always been his endeavor to highlight the issues of EOUs/SEZs in an effective manner before the Government authorities from time to time at different fora in different parts of the country.

Shri Nambiar said that imposition of MAT/DDT on SEZs has adversely affected the growth, investments, employment and exports from SEZs in the country and resulted in loss of valuable foreign exchange for the country. This has created lot of uncertainty in the minds of SEZ Developers and Units and has sent wrong signals to the international investment community that is looking at India for its vast resources of skills and manpower.

EPCES was very hopeful that the Government will consider the request of the SEZ community for withdrawal of MAT/DDT immediately to garner additional exports, foreign & domestic investments that would result in accelerated employment generation and would provide great relief to the operational SEZs which would result in bringing in the held-up investments and would also help in providing long term stability and continuity to the SEZ Scheme. In spite of various representations made by the SEZ community, the Government has neither withdrawn MAT & DDT, nor reduce the rates of MAT so far and the matter is still pending with the Ministry.

He suggested that MAT should be totally withdrawn or rate of MAT may be reduced to 7.5% so that Government gets revenue in time and the exporters from SEZs are able to set off those advance tax MAT paid within the stipulated period. A Study on implications of MAT is also proposed.

Some of the major issues of EOUs/ SEZs which were also highlighted during the meeting were as under:

Issues related to SEZs:

- Closure of Advance Authorization Licence issued as per Para 4.16(a) of FTP where the payments are made in Indian Rupee
- Best Free Trade Rates (FTA) of duty on DTA sales by SEZs
- Problem in filing online application for MEIS by SEZ units
- Simplification of procedure for service tax exemption granted to SEZs :

- Power Generation in SEZs
- IT/ITES SEZ employees working outside the SEZ
- Removal of goods from SEZ
- Dual use of Non-Processing Area of SEZ
- Withdrawal of all direct tax benefits for the SEZs who are not operational before April 2017
- RCMC power may be granted to EPCES in line with other Councils

Issues related to EOUs

- DTA sale by EOU against intimation
- Problem faced by Gherkin processing EOUs

The meeting was also attended by Dr.Guruprasad Mohapatra, Joint Secretary (SEZs), MOC&I, Shri D.K. Singh, Addl.DGFT, MOC&I, Shri Darshan Singh, Addl.Director General of Foreign Trade, MOC&I, Shri T.V. Ravi, Deputy Secretary (SEZs), MOC&I, Shri Sri Ram Khattar, MD, DLF Ltd, New Delhi, Shri O.P. Hissaria, Sr.VP, Reliance Industries Ltd, Mumbai, Capt. Sandeep Mehta, President, Adani Ports and SEZ Ltd., Mumbai, Shri Manoj Chanduka, Vice-President, Adani Ports and SEZ Ltd, Ahmedabad, Shri S. Sittarasu, Vice-President, Tata Steel SEZ Ltd., Bhubaneswar, Shri Sunil Rallan, MD, J. Matadee Trade Zone Pvt.Ltd., Chennai, Shri Srikanth Badiga, Director, Phoenix Infocity SEZ, Hyderabad, Shri Naresh Sharma, Convenor, EPCES Panel on Finance and Budget, Shri Amogh Patankar, K Raheja Group, Mumbai, Shri Anand Giri, Dy.Director, EPCES.

37 Open House Meet of EOUs at Coimbatore on December 18, 2015

EPCES Chennai Regional office organized an Open House Meet of EOUs at Coimbatore to discuss the Policy issues and other difficulties faced by EOUs on December 18, 2015.

38 Interaction of IT Companies & SEZ Developers with Dr.L.B. Singhal, Development Commissioner, Noida SEZ on 23.12.15 at Gurgaon.



Dr L.B. Singhal, Development Commissioner Noida SEZ (centre), Shri R.M. Manroa, Regional Chairman, EPCES Noida (2nd from left) and Shri S.K.Gupta, Member RGC, EPCES. Shri N Samyabalan, Joint Director, Ministry of Communications & IT, Deptt. of Electronics & IT (2nd from right) and Shri Rakesh Kumar Gupta, Dy Development Commissioner, Noida (extreme right)

Noida Special Economic Zone in association with Export Promotion Council for EOUs and SEZs Noida Region has organized a meeting of IT /ITES Companies & SEZ Developers on 23rd December, 2015 at Gurgaon. The meeting was chaired by Dr L.B. Singhal, DC and also attended by Sh. N.Samyabalan, Joint Director,

Ministry of Communications & IT, Deptt. of Electronics & IT, Sh. Rakesh Gupta, Dy. D.C., NSEZ, other senior Government officials, and Approx. 100 prominent SEZ Developers and SEZ Units.

While addressing the participants Dr L.B. Singhal, Development Commissioner, NSEZ appreciated the efforts of EPCES Noida SEZ and said that EOUs and SEZs are the engines of economic growth in India and contributing well in terms of Export, Investment and Employment. He mentioned that even though there is decrease in national export, the SEZ sector is achieving export growth.



A view of the audience

The objective of the interactive session would be that the SEZ developers have made a huge investment and the spaces are lying vacant. Such type of interaction would bring new investment and export for the country. He further said that EPCES in Association with Noida Special Economic Zone will also organise such type of Sessions at Moradabad, Chandigarh & Jaipur.

39 Open House Meet of EOUs at Madurai on January 5, 2016

EPCES Chennai Regional office organized an Open House Meet of EOUs at Madurai to discuss the Policy issues and other difficulties faced by EOUs on January 5, 2016.

40 EPCES Export Awards for excellent export performance during the year 2012-13 from Falta SEZ Region.

Export Promotion Council for EOUs & SEZs (EPCES), Falta Region organised Export Awards function on January 16, 2016 at Kolkata. The Awards were presented by Shri Sanjeev Nandwani, Development Commissioner, Falta SEZ for Outstanding Export Performance during the years 2012-13 in various categories. On this occasion, Shri Sanjeev Nandwani, Development Commissioner, Falta SEZ congratulated the award winner for the sincere efforts for increasing the exports from the country.



R to L: Shri Sanjeev Nandwani, Development Commissioner, Falta SEZ Presenting EPCES Export Award to M/s J.V. Gokal.
Dr Sabyasachi Ghosh, Regional Director (Extreme Left)

41 38th Meeting of Central Governing Council held on January 19, 2016 at New Delhi.



38th Meeting of CGC held on January 19, 2016

The 38th Meeting of Central Governing Council was held on January 19, 2016 at New Delhi to discuss important issues.

42 High-powered EPCES Delegation of SEZs met Mrs. Nirmala Sitharaman, Hon'ble Minister of State for Commerce & Industry on January 19, 2016 at New Delhi



Mrs. Nirmala Sitharaman, Hon'ble Commerce & Industry Minister listening the issues of EPCES Delegation

A high-powered EPCES Delegation of SEZs led by Shri P.C. Nambiar, Chairman, EPCES and Shri Rahul Gupta, Vice-Chairman, EPCES had met Mrs. Nirmala Sitharaman, Hon'ble Minister of State for Commerce & Industry on January 19, 2016 in her office at Udyog Bhavan, New Delhi for resolving the issues of EOUs and SEZs. The Meeting was also attended by Mrs. Rita A Teotia, Commerce Secretary and Dr. Guruprasad Mohapatra, Joint Secretary, Ministry of Commerce & Industry. EPCES delegation comprised of senior representatives of Reliance Industries Jamnagar SEZ, Adani Port & SEZ, Tata Steel SEZ, DLF Ltd., Serum Institute of India Ltd, P.P. Jewellers, J. Matadee Free Trade Zone Pvt.Ltd., ION Kharadi,

Initiating discussions, Shri P.C. Nambiar, Chairman, EPCES informed that Imposition of MAT/DDT on SEZs has dented the investor friendly image of SEZs, created uncertainty in the minds of foreign & domestic investors

and has adversely affected the growth, investments, employment and exports from SEZs in India and resulted in loss of valuable foreign exchange earning of the country. He requested that MAT should be totally withdrawn or atleast reduced to its original rate of 7.5%. Mrs. Nirmala Sitharaman, Hon'ble Minister of State for Commerce & Industry informed that due to imposition of MAT/DDT there has been slowdown in SEZ sector in terms of growth in SEZs. Ministry of Commerce & Industry is in the process of identifying the reasons for this slowdown in SEZ Sector. The Hon'ble Minister has assured the members of the Delegation that Ministry of Commerce & Industry has already taken up this issue with Ministry of Finance and she would definitely take up this issue again with the Ministry of Finance and pursue the matter.

As regards Proposal for abolition of all Direct Tax Benefits for SEZs not operationalized before April, 2017, Shri P.C. Nambiar, Chairman, EPCES informed that Central Board of Direct Taxes (CBDT), Ministry of Finance is considering this proposal. Due to implementation of MAT/DDT on SEZs and some other issues, there is slowdown in SEZs.

In case, this proposal for abolition of all Direct Tax Benefits for SEZs not operationalized before April, 2017 is also implemented, this will further dent the investor friendly image of SEZs and weaken the SEZ Scheme further and will result in increased number of applications for de-notification of approved SEZs etc and will adversely affect the growth of SEZs. It was requested to extend the Sunset Clause on SEZs upto 2023. The Hon'ble Minister informed that we have already taken up this issue strongly with Hon'ble Finance Minister to remove the Sunset Class on SEZs. Nasscom has also taken up this issue. MOC&I is pursuing the matter further.

As regards Preferential Rates of FTAs to import from SEZs by DTA importer, it was proposed that this preferential rate provided to import from neighbouring countries may also be granted to import from SEZs by DTA importers to encourage the SEZs to do better and to reduce the outflow of valuable foreign exchange from the country. EPCES has requested for concessions in Customs Duty that is payable when cleared from SEZs to DTA, under Section 25 of Customs Act. The Hon'ble Minister assured to look into the matter.

As regards Dual use of land in Non-Processing Area, the Hon'ble Minister has assured to examine the issue.

In order to utilize the idle capacity of SEZs, it was requested to provide job work facility to SEZs on behalf of DTA. This would also help in employment generation even during lean period.

43 EPCES Open House Meet of EOUs and SEZs with Dr.Guruprasad Mohapatra, Joint Secretary, Ministry of Commerce & Industry held on January 19, 2016 at New Delhi



L to R - Shri P.C. Nambiar, Chairman EPCES, Dr. L.B. Singhal, Development Commissioner Noida SEZ, Dr. Guruprasad Mohapatra, Joint Secretary - Department of Commerce, Dr. Tejpal Singh, Additional Director General (EP), Department of Revenue, Shri Yogendra Garg, Commissioner Central Excise & Service Tax, Shri Rahul Gupta, Vice Chairman EPCES



Dr. Guruprasad Mohapatra, Joint Secretary Deptt. of Commerce addressing the gathering



Shri P.C. Nambiar Chairman EPCES addressing the gathering

EPCES organized an Open House Meet of EOUs and SEZs with Dr. Guruprasad Mohapatra, Joint Secretary, Ministry of Commerce & Industry for resolving the issues of EOUs and SEZs. The Open House Meet was attended by Dr. Guruprasad Mohapatra, Joint Secretary, Ministry of Commerce & Industry, Dr. Tejpal Singh, Addl. Director General (Export Promotion), Department of Revenue, Shri Yogendra Garg, Commissioner, Central Excise & Service Tax, Dr. L.B. Singhal, Development Commissioner, Noida SEZ and other senior officers of Central Government, Shri P.C. Nambiar, Chairman, EPCES, Shri Rahul Gupta, Vice-Chairman, EPCES, members of Central and Regional Governing Council, representatives of EOUs and SEZs.



A view of the participants

Issues of EOUs and SEZs were discussed at the Open House Meet. Some of the major issues discussed at the Open House Meet were Imposition of MAT/DDT on SEZs, Proposal for abolition of all Direct Tax Benefits for SEZs not operationalized before April, 2017, Dual use of land in Non-Processing Area, FTAs with different countries, to provide job work facility to SEZs on behalf of DTA in order to utilize the idle capacity of SEZs, implementation of recommendations of Panda Committee set up to revamp and remodel of EOU Scheme.

44 Road Show/Interactive Session held with Development Commissioner, NSEZ on January 22, 2016 at Jaipur



Dr L.B. Singhal, Development Commissioner, Noida SEZ (Centre), Shri Rahul Gupta, Vice-Chairman, EPCES, Shri R. M. Manroa, Regional Chairman, EPCES (Right) and participants at the meeting



Dr L.B. Singhal, Development Commissioner, Noida SEZ addressing the Participants

Noida Special Economic Zone in association with Export Promotion Council for EOUs and SEZs Noida & Mahindra World City Jaipur Organised a Road Show and Interactive Session at Jaipur on January 22nd, 2016. The Session was chaired by Dr L.B. Singhal, Development Commissioner, NSEZ, and was attended by Shri Rakesh Kumar, Deputy Development Commissioner, NSEZ and Shri Rahul Gupta, Vice Chairman, Export Promotion Council for EOUs & SEZs and a large number of EOUs, SEZ Units & SEZ Developers.



A view of the participants

While addressing the participants Dr L.B.Singhal, Development Commissioner, NSEZ mentioned that SEZs & EOUs are the engine of economic growth in India and contributing well. He further mentioned that SEZ Developers are providing World Class infrastructure in the Zone. SEZ Scheme is providing employment to 15 Lakh persons. In Rajasthan SEZ is providing employment to 17000 People.



Shri Rahul Gupta, Vice Chairman, EPCES addressing the participants



Shri Rakesh Kumar, Dy. DC, NSEZ addressing the participants

He mentioned that even though there is a decrease in national exports, however, SEZ Sector is achieving export growth. Development commissioner, Noida further said that 2 schemes Viz. Merchandise Exports for India Scheme (MEIS) and Service Exports from India Scheme (SEIS) in Chapter 3 has been announced in the Foreign Trade Policy. The incentives under MEIS and SEIS are available in the SEZ Schemes. He informed that SEZ Units may avail this facility from their respective zone.

The Development Commissioner, NSEZ narrated in details the benefits of setting up of a unit in SEZ zone vis-a-vis DTA area as the SEZ unit can avail duty free exemptions for import of machinery even without paying import duty and also indigenous machinery without Excise Duty on the basis of Letter of Approval and additionally single window system is effective in the SEZ area as time bound clearances are given to the entrepreneurs.

While welcoming participants Shri R.M. Manroa, Regional Chairman, EPCES, Noida apprised that SEZ Developers have developed in Jaipur, Noida, Gurgaon and other places by investing heavily in construction of built up area with all facilities. He added that SEZs have been set up by the prominent developers like RIICO, Mahindra World City (Jaipur) Ltd etc. The developers have created built up area which can be leased to prospective IT Software and Electronic Hardware Computers, Engineering, hardware etc. to set up their captive units. He further said that under the SEZ Scheme, the units are eligible for tax exemption by way of Income Tax on graded basis besides exemption from Service Tax, Vat, CST and WCT. The SEZ Units can import machinery equipment, Computer and other accessories without any import duty and can further purchase indigenous equipment with 100 per cent excise duty exemption. Shri Manroa mentioned that EPCES, Noida in association

with Noida Special Economic Zone will also organised such type of Session at Moradabad & Chandigarh.

While addressing the participants Shri Rahul Gupta, Vice Chairman, EPCES informed that a delegation had met with Hon'ble Commerce Minister Ms Nirmala Sitaraman and Commerce Secretary Ms Rita A Teotia on 19th January 2016 to discuss the issue of EOUs & SEZs. EPCES have made a request that MAT should be totally withdrawn or rate of MAT may be reduced to 7.5 per cent so that Government gets revenue in time and exporters from SEZ are able to set off those advance tax MAT paid within the stipulated period. He further said that there is need to simplify the procedures for Service Tax exemption granted to SEZ. He further said that SEZ may provide Best Free Trade Rates (FTA) of duty on DTA sales by SEZ. He further said the facility of job work on behalf of DTA should be provided.

Shri Rakesh Kumar , Dy Commissioner NSEZ gave a detailed presentation on SEZ Scheme and briefed about the facilities available in Noida Special Economic Zone.

Shri Sanjay Srivastava, COO of Mahindra World City (Jaipur)Ltd highlighted about their SEZ and mentioned that Mahindra World City has been conceived as a world class platform for manufacturing & service business to set up and operate on a business-friendly, hassle-free environment.

Shri Dinesh Pahadia, Adl. General Manager, RIICO highlighted about the Rajasthan State Industrial Development and Investment Corporation, and he informed that during 2014-15 export from RIICO SEZ was 972 crores and investment were Rs 10 Crores and their SEZ is providing employment of 10700 person. During the interactive session, the EOUs & SEZs Units and Developers put forward their issues.

Shri Bhuvnesh Seth, Vice Chairman, EPCES Noida informed that with his rich and vast experience of Dr L.B. Singhal, Development Commissioner, NSEZ the issues of EOUs & SEZs are being resolved in the interest of the EOUs and SEZs community. He also thanked Shri Rakesh Kumar Gupta, Dy DC NSEZ for his support and help for resolving the issues of EOUs & SEZs.

45 Open House Meet of EOUs at Pondy on January 27, 2016

EPCES Chennai Regional office organized an Open House Meet of EOUs at Pondy to discuss the Policy issues and other difficulties faced by EOUs on January 27, 2016.

46 Road Show-cum-Investors Meet held on February 12, 2016 at Visakhapatnam



Mrs. Sobhana K. S. Rao, Development Commissioner, Visakhapatnam SEZ and Dr Trinadh Kumar, JDC, VSEZ addressing the participants



Road Show in progress

In view of the focus of the State and the Central Governments on Industrialization, EPCES, in association with office of Development Commissioner, Visakhapatnam SEZ, organized a Road Show-cum-Investors Meet held on 12.2.2016 at Visakhapatnam. The objective of the Road Show was to promote SEZs in the State. The Road Show-cum-Investors Meet was attended by Mrs.Sobhana K.S. Rao, Development Commissioner, Visakhapatnam SEZ.

47 Meeting with Shri Ravi Capoor, Joint Secretary, Ministry of Commerce & Industry held on February 17, 2016 at Udyog Bhavan, New Delhi

A meeting with Shri Ravi Capoor, Joint Secretary, Ministry of Commerce & Industry was held on 17.2.2016 at Udyog Bhavan, New Delhi regarding introduction of digitization for submission of proposals and other details under MAI Scheme. On behalf of the Council, Shri Anand Giri, Deputy Director, EPCES attended the meeting.

48 Meeting with representatives of NSDL, New Delhi on Wednesday, February 17, 2016 at EPCES Office, New Delhi

In order to implement the guidelines issued by Ministry of Commerce & Industry for conducting elections through E-voting for Vice-Chairman, EPCES, constituting Central Governing Council and 7 Regional Vice-Chairmen and 7 Regional Governing Council in different Zones, a Meeting with representatives of NSDL, New Delhi was held on Wednesday, February 17, 2016 at EPCES Office, New Delhi. The meeting was attended by Shri Anand Giri, Dy. Director, EPCES, Ms. Himani Lath, Manager, NSDL Ltd., and Shri Abhishek Mishra, Asstt. Manager, NSDL Ltd., New Delhi.

49 Interaction of EOUs, SEZs Units/SEZ Developers with Dr L.B. Singhal, Development Commissioner, Noida SEZ held on Thursday February 18, 2016 at Conference Room, Noida Special Economic Zone, Noida

Export Promotion Council for EOUs & SEZs, Noida SEZ Region had organized a meeting of EOUs, SEZ Units and SEZ Developers with Dr L.B. Singhal, Development Commissioner, Noida SEZ on Thursday, February 18, 2016 at Noida SEZ to discuss the issues of EOUs & SEZs. The meeting was chaired by Dr. L.B. Singhal, Development Commissioner, Noida SEZ. Shri S.S. Shukla, Jt.Development Commissioner, Noida SEZ and Shri Rakesh Kumar, Dy.Development Commissioner, Noida SEZ also attended the meeting. More than 50 Units from Noida SEZ Region attended the Meeting. The members highlighted their issues with regard to quarterly performance reports and custom related issues. The members appreciated the efforts of the Office of D.C, NSEZ for their help and speedy action. The members also appreciated the efforts of Ministry of Commerce & Industry for issuing guidelines for power generation, transmission and distribution in SEZ. Dr L B Singhal, Development Commissioner, Noida SEZ assured his cooperation and help to the EOUs/SEZ Units/Developers.



Dr L.B. Singhal, Development Commissioner, Noida Special Economic Zone listening to the issues of EOUs and SEZs

50 Meeting with Shri A.K. Bhalla, Additional Secretary, Ministry of Commerce & Industry, Dr. Guruprasad Mohapatra, Joint Secretary, Ministry of Commerce & Industry, Dr. L.B. Singhal, Development Commissioner, Noida SEZ and Shri T.V. Ravi, Director (SEZs), Ministry of Commerce & Industry and DG, EPCES held on February 25, 2016 at Udyog Bhavan, New Delhi

A meeting under the Chairmanship of Shri A.K. Bhalla, Additional Secretary, Ministry of Commerce & Industry was held on 25.2.2016 to discuss the possibility of organizing a Workshop on the following:

- SEZ Framework – The Road Ahead.
- GST Regime – Architecture & Tax Administration of SEZs
- Mainstreaming States in SEZs.

The meeting was also attended by Dr.Guruprasad Mohapatra, Joint Secretary, Ministry of Commerce & Industry, Dr.L.B. Singhal, Development Commissioner, Noida SEZ, Shri T.V. Ravi, Director (SEZs), Ministry of Commerce & Industry and DG, EPCES, Shri Rahul Gupta, Vice-Chairman, EPCES, Shri Anand Giri, Deputy Director, EPCES, Shri N.K. Sehgal, CIM Global and Shri Rajeev Kumar, CIM Global.

Prior to the said meeting, a meeting was also held under the Chairmanship of Shri A.K. Bhalla, Additional Secretary, Ministry of Commerce & Industry on 5.2.2016 to discuss the modalities for organizing the said Workshop.

51 Open House Meet of EOUs at Mahindra World City, Chennai on March 3, 2016

An Open House Meet of EOUs was organised by EPCES regional office at Mahindra World City, Chennai to discuss Policy issues and other difficulties faced by EOUs on March 3, 2016.

52 SCOPE-SHIPPING Meeting held on March 4, 2016 at New Delhi

A meeting of SCOPE-SHIPPING was held on March 4, 2016 at New Delhi. On behalf of the Council, Shri Vinay Sharma of M/s Oil Field Warehouse & Services Pvt.Ltd., Visakhapatnam attended the meeting and took up the issues of EOUs and SEZs.

53 39th Meeting of Central Governing Council held on March 18, 2016 at New Delhi



39th Meeting of CGC held on March 18, 2016

The 39th Meeting of Central Governing Council was held on March 18, 2016 at New Delhi to discuss important issues.

54 Training Programme on MEIS and SEIS held on March 23, 2016 at Mumbai

The EPCES in association with Development Commissioner, SEEPZ-SEZ organized a Training Session on MEIS and SEIS on 23rd March, 2016 in the Conference Hall, BFC Bldg., SEEPZ-SEZ for the benefit of SEZ units and EOUs. Welcoming the participants and Shri V.P. Shukla, Dy. Development Commissioner and also other dignitaries from Office of the DGFT, the Regional Director, EPCES, Western Region briefly introduced the objective of the session in regard to the initiation taken by EPCES and SEEPZ-SEZ Administration for imparting adequate knowledge on the newly introduced reward schemes i.e. MEIS and SEIS the benefit of which has been extended to SEZ Units under the Foreign Trade Policy 2015 – 2020 and the new schemes have been operationalized with the exemption notifications issued on 08.04.2015 by the Deptt. of Revenue, Ministry of Finance, Govt. of India.

Shri K. P. Singh, the Senior Officer from DGFT made an excellent presentation on the MEIS/SEIS scheme. He has initiated the discussion explaining the eligibility of the product export corresponding to the ITC(HS) code except the export made on re export basis and markets as given in Appendix 3B and that relevant date for claiming the incentives under MEIS/SEIS, shall be determined from the date of Let Export Order (LEO) and are applicable for the export made from 01.04.2015 onwards.

55 Interaction with Embassies/High Commissions, publishing of EPCES News and issuance of EPCES Circulars

During the year, the Council has regularly interacted with Indian Missions Overseas and circulated to its members the useful economic and commercial information received from our missions abroad. The council has also published regularly its quarterly bulletin EPCES News and has also issued a number of EPCES Circulars to its all members informing about latest changes, developments etc. concerning EOU/SEZ Sector.

56 Membership

During the year 2015-16 the Council has received membership subscription from 1411 members. The details of zonewise membership of the Council are as under:

Name of the Zone	EOUs	SEZ Units	SEZ Developers	New Members enrolled	Total
Cochin SEZ	63	65	12	23	163
Falta SEZ	22	29	-	14	65
Kandla SEZ	35	112	6	26	179
MEPZ SEZ	207	124	15	57	403
Noida SEZ (including Indore SEZ)	62	217	19	43	341
SEEPZ SEZ	72	64	9	16	161
Visakhapatnam SEZ	43	32	8	10	93
Receipt uncertain	-	6	-	-	6
Total	504	649	69	189	1411

Walker Chandiok & Co LLP

FORM 10B

[See rule 17B]

Audit report under section 12A (b) of the Income-tax Act, 1961 in the case of charitable or religious trusts or institutions

Walker Chandiok & Co LLP
(Formerly Walker, Chandiok & Co)
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New Delhi 110001
India

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1. We have examined the Balance Sheet of **Export Promotion Council for EOU's and SEZ Units**, (the 'Council') as at 31 March 2016 and the Income and Expenditure Account for the year ended on that date (collectively referred to as the "financial statements") which is in agreement with the books of account maintained by the Council.
2. We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of the audit. In our opinion, proper books of account have been kept by the Council, so far as appears from our examination of the books.
3. In our opinion and to the best of our information, and according to the information given to us, the said accounts, give a true and fair view in the case of;
 - a) The Balance Sheet, of the state of affairs of the Council as at 31 March 2016; and
 - b) The Income and Expenditure Account, of the surplus of its accounting year ended on that date.
4. Our audit of the financial statements was conducted in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.
5. The prescribed particulars are annexed hereto.

Walker Chandiok & Co LLP
For **Walker Chandiok & Co LLP**
(Formerly Walker, Chandiok & Co)
Chartered Accountants
Firm Registration No. 001076N/N500013

per **Manish Agrawal**
Partner
Membership No. 507000

Place : New Delhi
Date : *19 August 2016*

Chartered Accountants

Offices in Bengaluru, Chandigarh Chennai, Gurgaon, Hyderabad, Kolkata, Mumbai, New Delhi, Noida and Pune



Walker Chandiok & Co LLP is registered with limited liability with identification number AAC-2085 and its registered office at L-41 Connaught Circus, New Delhi, 110001, India

ANNEXURE
STATEMENT OF PARTICULARS

I. APPLICATION OF INCOME FOR CHARITABLE OR RELIGIOUS PURPOSES

1.	Amount of Income of the previous year applied to Charitable or religious purposes in India during the year.	:	₹ 17,052,509 (Revenue expenses excluding depreciation ₹ 3,093,802) (including Capital expenditure ₹ 89,588)
2.	Whether the Trust/Institution has exercised the option under Clause (2) of the Explanations to Section 11 (1). If, so, the details of the amount of Income deemed to have been applied to charitable or religious purposes in India during the previous year.	:	No
3.	Amount of Income accumulated or set apart/finally set apart for application to charitable or religious purposes, to the extent it does not exceed 15% of the income derived from property held under trust wholly/in part only for such purposes.	:	₹ 3,604,390
4.	Amount of Income eligible for exemption U/s 11(1)(c) give details.	:	Nil
5.	Amount of Income, in addition to the amount referred to in item 3 above, accumulated or set apart for specified purposes u/s 11(2).	:	₹ 3,372,365
6.	Whether the amount of Income mentioned in item 5 above has been invested or deposited in the manner laid down in Section 11(2) (b).	:	Yes
7.	Whether any part of the income in respect of which an option was exercised under clause (2) of the Explanation to Section 11(1) in any earlier year is deemed to be income of the previous year U/s 11(1B). If so, the details thereof.	:	No
8.	Whether, during the previous year, any part of income accumulated or set apart for specified purposes u/s 11(2) in any earlier year :- <ul style="list-style-type: none"> • has been applied for purposes other than Charitable or Religious purposes or has ceased to be accumulated or set apart for application thereof, or • has ceased to remain invested in any security referred to in Section 11(2) (b) (ii) or Section 11 (2) (b) (iii) or • has not been utilized for purposes for which it was accumulated or set apart during the period for which it was to be accumulated or set apart, or in the year immediately following the expiry thereof. If so, details thereof. 	:	NIL




II	APPLICATION OR USE OF INCOME OR PROPERTY FOR THE BENEFIT OR PERSONS REFERRED TO IN SECTION 13(3).	
1.	Whether any part of the income or property of the trust/institution was lent, or continues to be lent, or in the previous year to any person referred to in Section 13 (3) (hereinafter referred to in this Annexure as such persons). If so, give details of the amount, rate of interest charged and the nature of Security, if any.	No
2.	Whether any land, building or other property of the trust/institution was made or continued to be made, available for the use of any such person during the previous year. If so, give details of the property and the amount of rent or compensation charged, if any.	No
3.	Whether any payment was made to any such person during the previous year by way of salary, allowance or otherwise;. If so, give details	No
4.	Whether the Services of the trust/institution were made available to any such person during the previous year. If so, give details thereof together with remuneration or compensation received, if any.	No
5.	Whether any share, security or other property was purchased by or on behalf of the trust/institution during the previous year from any such persons. If so give details thereof together with the consideration paid.	No
6.	Whether any share, security or other property was sold by or on behalf of the trust/institution during the previous year to any such person. If so, the details thereof together with the consideration received.	No
7.	Whether any income or property of the trust/institution was diverted during the previous year in favour of any such person. If so, give details thereof together with the amount of Income or value of property so diverted.	No
8.	Whether the Income or property of the trust/institution was used or applied during the previous year for the benefit of any such person in any other manner; If so, give details.	No



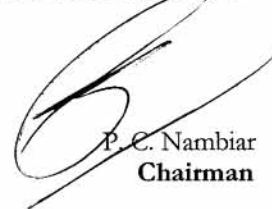
III INVESTMENT HELD AT ANY TIME DURING THE PREVIOUS YEAR(S) IN CONCERNS IN WHICH PERSONS REFERRED TO IN SECTION 13 (3) HAVE A SUBSTANTIAL INTEREST:

Sl No.	NAME AND ADDRESS OF THE CONCERN	WHERE THE CONCERN IS A COMPANY	NOMINAL VALUE OF THE INVESTMENT	INCOME FROM THE INVESTMENT	WHETHER THE AMOUNT IN COL. (4) EXCEEDED 5% OF THE CAPITAL OF THE CONCERN DURING THE PREVIOUS YEAR. SAY YES/NO
1	2	3	4	5	6
----- N I L -----					


For and on the behalf of the Council


Anand Giri
Deputy Director

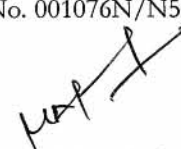

Rahul Gupta
Vice – Chairman


P. C. Nambiar
Chairman

These are the particulars referred to in our report of even date.


for **Walker Chandiook & Co LLP**
(formerly Walker, Chandiook & Co)
Chartered Accountants
Firm Registration No. 001076N/N500013




per **Manish Agrawal**
Partner
Membership No. 507000

Place: New Delhi
Date: 19 August 2016

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(Formerly Walker, Chandlok & Co)
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New Delhi 110001
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Independent Auditors' Report

To the Members of Export Promotion Council for EOUs and SEZs Units

Report on the Financial Statements

1. We have audited the accompanying financial statements of Export Promotion Council for EOUs and SEZs Units, ("the Council"), which comprise the Balance Sheet as at 31 March 2016, and the Income and Expenditure Account for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

2. Management is responsible for the preparation of these financial statements, that give a true and fair view of the financial position, financial performance of the Council in accordance with the accounting principles generally accepted in India. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

3. Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.
4. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Council's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.
5. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Chartered Accountants

Offices in Bengaluru, Chandigarh Chennai, Gurgaon, Hyderabad, Kolkata, Mumbai, New Delhi, Noida and Pune



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Opinion

6. In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
- i) in the case of the Balance Sheet, of the state of affairs of the Council as at 31 March 2016;
 - ii) in the case of Income and Expenditure Account, for the year ended on that date.

Walker Chandiok & Co LLP
For **Walker Chandiok & Co LLP**
(Formerly Walker, Chandiok & Co)
Chartered Accountants
Firm Registration No.: 001076N/N500013

per
per **Manish Agrawal**
Partner
Membership No.: 507000

Place : New Delhi
Date : *19 August 2016*



EXPORT PROMOTION COUNCIL FOR EOUs AND SEZ UNITS

Balance Sheet as at 31 March 2016

LIABILITIES	Schedule	As at 31 March 2016 ₹	As at 31 March 2015 ₹
Capital reserve	1	650,000	650,000
Reserves and surplus	2	55,244,053	47,625,284
Capital expenditure fund	3	22,726,574	25,820,376
Current liabilities and provision	4	11,247,878	12,044,293
		<u>89,868,505</u>	<u>86,139,953</u>
ASSETS			
Fixed assets	5	25,361,241	28,365,455
Investments	6	24,674,415	23,176,076
Sundry debtors	7	1,030,073	342,062
Cash and bank balances	8	29,339,967	30,355,042
Other current assets	9	9,462,809	3,901,318
		<u>89,868,505</u>	<u>86,139,953</u>
Significant accounting policies and notes to the financial statements	12		

The schedules referred to above form an integral part of the financial statements

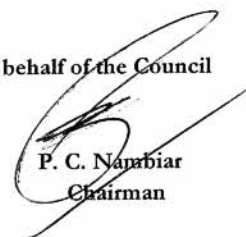


Anand Giri
Deputy Director

For and on behalf of the Council



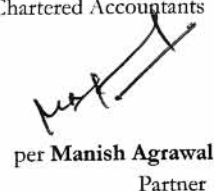
Rahul Gupta
Vice - Chairman



P. C. Nanbiar
Chairman



Walker Chandio & Co LLP
For Walker Chandio & Co LLP
(Formerly Walker, Chandio & Co)
Chartered Accountants



per Manish Agrawal
Partner

Place : New Delhi

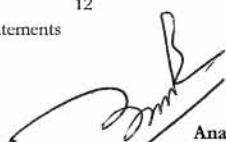
Date : 19 August 2016

EXPORT PROMOTION COUNCIL FOR EOUs AND SEZ UNITS

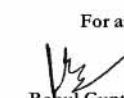

Income and Expenditure Account for the year ended 31 March 2016

	Schedule	For the year ended 31 March 2016	For the year ended 31 March 2015
INCOME		₹	₹
Membership subscription		16,667,992	17,270,573
Interest on deposits, investments and saving bank accounts		4,886,468	4,021,881
Advertisement / Contribution for Export Promotion Council for EOUs and SEZ units awards		2,215,702	1,340,064
Marketing Development assistance (MDA) grant received	-	1,500,000	
Less: Unutilised grant payable back to Ministry	-	150,000	1,350,000
Marketing development assistance (MDA) grant for disbursement to individual EOUs / SEZ units	-	1,125,000	
Less: Unutilised grant payable back to Ministry	-	1,038,847	86,153
Other income		259,102	306,079
		<u>24,029,264</u>	<u>24,374,750</u>
EXPENDITURE			
A. Non core activities (Administrative expenditure)			
Legal and professional charges		219,316	203,700
Audit fees		80,150	55,000
Travelling and local conveyance		341,780	319,098
Finance cost		1,206	2,135
Rates and taxes		150,078	65,827
Salaries, wages and allowances		5,281,218	6,812,761
Office expenses		2,402,359	1,810,147
Insurance		9,446	9,591
Membership with other organizations		201,750	6,250
EPCES export awards		329,646	-
Depreciation	6	3,093,802	3,387,644
Regional office expenses	10	4,093,402	3,905,655
Miscellaneous expenses		68,182	124,622
Prior period expense	11	203,455	-
B. Core activities (Functional expenditure)			
Participation in exhibition abroad		1,259,600	1,463,010
Open house meet / workshop / meeting expenses		519,157	209,306
Periodicals on notifications issued by DGFT/CBEC/CBDT/RBI		750,000	-
Printing of EPCES News/ SEZ Act & Rules		499,750	423,507
Reimbursement of MDA grants to individual units		-	1,350,000
		<u>19,504,297</u>	<u>20,148,254</u>
Surplus for the year		<u>4,524,967</u>	<u>4,226,496</u>
Amount released from capital expenditure fund		3,093,802	3,387,644
Balance transferred to reserve and surplus account		<u>7,618,769</u>	<u>7,614,139</u>

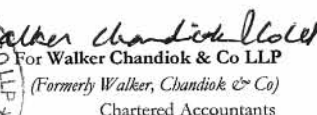
Significant accounting policies and notes to the financial statements 12
The schedules referred to above form an integral part of the financial statements



Anand Giri
Deputy Director

For and on behalf of the Council

Rahul Gupta
Vice - Chairman

P. C. Nambiar
Chairman




For Walker Chandio & Co LLP
(Formerly Walker, Chandio & Co)
Chartered Accountants

per Manish Agrawal
Partner

Place : New Delhi

Date : 19 August 2016

EXPORT PROMOTION COUNCIL FOR EOU_s AND SEZ UNITS
Schedules forming part of the financial statements as at 31 March 2016

	As at 31 March 2016	As at 31 March 2015
	₹	₹
Schedule 1		
Capital reserve		
Seed money from founder members	650,000	650,000
	650,000	650,000

Schedule 2		
Reserves and surplus		
Balance as per last year	47,625,284	40,011,145
Add: Surplus transferred from income and expenditure account	7,618,769	7,614,139
	55,244,053	47,625,284

Schedule 3		
Capital expenditure fund		
Balance as per last balance sheet	25,820,376	29,208,020
Less: Transferred to income and expenditure account	3,093,802	3,387,644
	22,726,574	25,820,376

Schedule 4		
Current liabilities and provisions		
Advance membership subscription received	4,212,003	4,090,672
Advance advertisement income	-	20,000
EPCES Participation Exhibition, Mauritius	1,370,000	-
Temporary bank overdraft balance	200,156	167,644
Audit fee payable	73,213	50,063
Other liabilities	570,108	352,109
Contribution received for EPCES SEZ Developer Account	1,100,000	1,100,000
MDA grant refundable to Ministry	-	1,188,847
MDA Grant Refundable to Exporters	-	1,350,000
Amount refundable to sundry debtors	14,754	14,754
Provision for retirement benefit	2,944,211	3,550,444
Property tax payable	209,526	159,760
Service tax payable	494,207	-
Provident fund payable	57,156	-
Tax deductible at source payable	2,544	-
	11,247,878	12,044,293



EXPORT PROMOTION COUNCIL FOR EOU_s AND SEZ UNITS
Schedules forming part of the financial statements as at 31 March 2016

Schedule 5	As at 31 March 2015	Additions	Deletions	As at 31 March 2016
Fixed assets	₹	₹	₹	₹
Gross block				
Office vehicle	798,838	-	-	798,838
Furniture and fixtures	547,214	9,225	-	556,439
Office equipments	1,071,168	-	-	1,071,168
Computers and software	2,109,415	80,363	-	2,189,778
Office premises	41,436,264	-	-	41,436,264
	<u>45,962,899</u>	<u>89,588</u>	<u>-</u>	<u>46,052,487</u>
Previous year	45,335,457	627,442	-	45,962,899
Depreciation				
Office vehicle	542,749	38,413	-	581,162
Furniture and fixtures	360,325	19,611	-	379,936
Office equipments	691,983	56,878	-	748,861
Computers and software	1,752,455	260,267	-	2,012,722
Office premises	14,249,931	2,718,634	-	16,968,565
	<u>17,597,443</u>	<u>3,093,803</u>	<u>-</u>	<u>20,691,246</u>
Previous year	14,209,800	3,387,644	-	17,597,444
Net block				
Office vehicle	256,089	-	-	217,676
Furniture and fixtures	186,889	-	-	176,503
Office equipments	379,185	-	-	322,307
Computers and software	356,959	-	-	177,056
Office premises	27,186,333	-	-	24,467,699
	<u>28,365,455</u>	<u>-</u>	<u>-</u>	<u>25,361,241</u>
Previous year	31,125,657	-	-	28,365,455

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EXPORT PROMOTION COUNCIL FOR EOU_s AND SEZ UNITS

Schedules forming part of the financial statements for the year ended 31 March 2016

	As at 31 March 2016 ₹	As at 31 March 2015 ₹
Schedule 6		
Investments		
(Long term, unquoted)		
Fixed deposits:		
Housing and Urban Development Corporation Limited	2,580,736	2,580,736
PNB Housing Development Finance Corporation	22,093,679	20,595,340
	24,674,415	23,176,076
Schedule 7		
Sundry debtors outstanding for a period less than 6 months		
-Unsecured, considered good	1,030,073	342,062
	1,030,073	342,062
Schedule 8		
Cash and bank balances		
Cash in hand		
Head office	3,098	2,853
Regional office	4,587	8,743
Balance with bank in:		
Current account		
Head office	1,351,682	1,299,195
Regional offices	124,873	127,356
Saving account		
Head office	969,918	3,509,048
Regional office	443,617	460,660
Auto linked deposits		
Head office		
ICICI Bank	8,043,744	7,538,310
Regional office		
Kandla	-	25,644
Falta	-	18,120
VSEZ	-	69,640
Fixed deposits		
Head office		
Corporation Bank, Delhi	15,467,602	14,293,215
Regional office		
State Bank of India, Cochin	1,332,518	1,234,046
Central Bank of India, Noida	464,216	708,733
ICICI Bank, VSEZ	851,496	800,000
Indian Bank, Chennai	282,616	259,479
	29,339,967	30,355,042
Schedule 9		
Other current assets		
Accrued membership subscription	305,000	186,854
Prepaid expenses	4,006,515	21,409
Advances to staff	107,500	55,000
Interest accrued on investments and deposits	3,697,280	2,805,928
Security Deposit	16,500	16,500
Tax deducted at source recoverable	1,327,830	815,627
Service tax receivable	2,184	-
	9,462,809	3,901,318



EXPORT PROMOTION COUNCIL FOR EOU's AND SEZ UNITS

Schedules forming part of the financial statements for the year ended 31 March 2016

	As at 31 March 2016 ₹	As at 31 March 2015 ₹
Schedule 10		
Regional office expenses		
Non - core activities		
Travelling and local expenses	170,604	141,419
Honarium expenses	2,549,338	1,880,657
Printing stationery	55,818	29,515
Telephone and postage expenses	145,188	114,846
Staff welfare/hospitality	14,697	44,178
Newspapers and periodicals	10,151	5,886
Rent	134,603	61,678
Office expenses	643,268	504,977
Award function	368,177	1,121,793
Bank charges	1,558	706
	4,093,402	3,905,655

Schedule 11**Prior period expenses**

Car hire charges	10,639	-
Regional Office Expense	192,816	-
	203,455	-



EXPORT PROMOTION COUNCIL FOR EOU's AND SEZ UNITS
Notes forming part of the financial statements for the year ended 31 March 2016

Note 12

Significant accounting policies and notes to the financial statements

I. Significant accounting policies

- a) The financial statements have been prepared under the historical cost convention on accrual basis and in accordance with the generally accepted accounting principles and applicable accounting standards issued by the Institute of Chartered Accountants of India.

b) Revenue recognition

- i) The revenue from membership subscription is recognized, when no significant uncertainty exists on its receipt.
- ii) Membership subscriptions and admission fees are accounted on accrual basis except where ultimate collection is considered uncertain. Subscription received in advance is carried forward and adjusted in the year to which it relates.
- iii) Interest income is recognized on a time proportion basis taking into account the outstanding amount and applicable rate. Interest income is accounted on time proportionate basis at the applicable rates.

c) Fixed assets

Fixed assets are stated at cost less accumulated depreciation. Depreciation on fixed assets is charged on the written down value method at the rates specified under the Income tax Rules, 1962.

d) Investments

Investments that are readily realizable and intended to be held for not more than a year are classified as current investments. All other investments are classified as long-term investments.

Current investments are carried at lower of cost and net realizable value determined on an individual investment basis. Long-term investments are carried at cost. However, provision for diminution in value is made to recognize a decline, other than temporary, if any in the value of the investments.

e) Retirement benefits

Liability on account of gratuity payable has been provided in accordance with the Gratuity Act, 1972 and liability for leave encashment for unavailed leaves is provided on the basis of encashable leaves.

f) Impairment of assets

The Council on an annual basis makes an assessment of any indicator that may lead to impairment of assets. If any such indication exists, the Council estimates the recoverable amount of the assets. If such recoverable amount is less than the carrying amount, then the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is charged to the Income and Expenditure Account. If at the balance sheet date there is an indication that a previously assessed impairment loss no longer exists, the recoverable amount is reassessed and the asset is reflected at the recoverable amount subject to a maximum of depreciated historical cost.



EXPORT PROMOTION COUNCIL FOR EOU_s AND SEZ UNITS

Notes forming part of the financial statements for the year ended 31 March 2016

Note 12

Significant accounting policies and notes to the financial statements (Contd.)

g) Provisions and contingencies

The Council makes a provision when there is a present obligation as a result of a past event where the outflow of economic resources is probable and a reliable estimate of the amount of the obligation can be made.

A disclosure is made for a contingent liability when there is a:

- possible obligation, the existence of which will be confirmed by the occurrence/non-occurrence of one or more uncertain events, not fully within the control of the Council; or
- present obligation, where it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation; or
- present obligation, where a reliable estimate cannot be made.

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EXPORT PROMOTION COUNCIL FOR EOU's AND SEZ UNITS
Schedules forming part of the financial statements for the year ended 31 March 2016

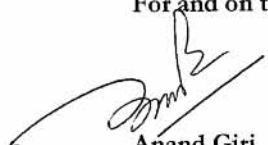
Schedule 12

Significant accounting policies and notes to the financial statements (Contd.)

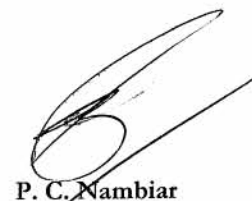
II Notes to the financial statements


1. Salaries and allowances include perquisites such as ex-gratia, staff welfare, reimbursement, leave encashment, gratuity, provident fund, etc.
2. In the previous year(s), the Council had created a Capital expenditure fund of ₹ 40,600,000 (₹ 6,000,000 each for 2004-05, 2005-06, ₹ 9,000,000 each for 2006-07, 2007-08, ₹ 6,000,000 for 2008-09, ₹ 4,500,000 for 2009-10, ₹ 100,000 for 2010-11) by transfer from Income and Expenditure Account. This fund was intended to be utilized for "Construction/expansion of office including furniture, fixtures and computerization etc.". A sum of ₹ 3,093,802 (Previous year ₹ 3,387,644) equal to the amount of depreciation has been released from Capital expenditure fund by transferring it to Income and Expenditure Account.
3. MDA grant for ₹ Nil (Previous year ₹ 2,625,000) was received by the Council during the financial year. Out of this, ₹ Nil (Previous year ₹ 1,188,847) was remaining unutilized at the end of financial year.
4. The Council has been registered u/s 12A of the Income tax Act, 1961 vide letter dated 15 October 2008 by the Office of Director of Income Tax w.e.f 16 January 2003.
5. In the opinion of the Council Members current assets, loans and advances have a value on realization in the ordinary course of business at least equal to the amount at which they are stated in the balance sheet and provisions for all known liabilities have been made.
6. Every year, at the request of Ministry of Commerce & Industry, EPCES submits its annual proposals (for participation in trade fairs/exhibitions abroad) to MOC&I (Ministry of commerce and Industry) under Market Access Initiative (MAI) Scheme. These proposals are considered at the meeting of empowered committee to be chaired by commerce secretary. After the approval of the said empowered committee and sanction of amount of grant, EPCES along with Indian exporting companies participate only in those trade fairs/exhibitions abroad, which are approved by the Ministry of Commerce & Industry. In this regard, the grant received is utilized for participation in trade fairs/exhibitions abroad. However, in case EPCES is not able to participate in the trade fairs/exhibitions abroad, the unutilized grant is returned to Ministry of Commerce & Industry.
7. Previous year figures have been reclassified/regrouped wherever considered necessary, to conform to the current year's classification.

For and on the behalf of Council



Anand Giri
Deputy Director


Rahul Gupta
Vice Chairman


P. C. Nambiar
Chairman


For **Walker Chandio & Co LLP**
(Formerly Walker, Chandio & Co)
Chartered Accountants




Manish Agrawal
Partner

Place : New Delhi

Date : 19 August 2016

LIST OF MEMBERS OF EPCES CENTRAL GOVERNING COUNCIL 2014-16

ZONE	Sl. No.	EOU	Sl. No.	SEZ UNIT	Sl. No.	SEZ DEVELOPER	Sl. No.	REGIONAL CHAIRMEN
CSEZ	1	Vacant	2	Mr. Sebastian C.P. Docu Stream India Technologies, CSEZ, Kakkanad, Kochi – 682 037 Mobile : 09846055507 E: mail@docustreamindia.com Sebastian@docustreamindia.com [2010-12]	3	Shri M H Yallappa DivyaSree Developers (P) Ltd Shyamariju & Co India P Ltd A Wing, Divyasree Chambers No. 11, O'Shaughnessy Road, Bangalore 560 025 Tel: 080-22213344 Fax: 22228840 (M) 09845521223 E: yallappa@divyasree.com [2008-10]	4	[SEZ] Dr. Manje Gowda Director Opto Infrastructure SEZ Ind Floor, Opto Circuits (India) Ltd. Campus, Plot no. 83, 1st Phase, Electronic City, Bangalore-560100 Mobile : 09880088224 Tel: 080-42439500 Fax: 42439505/20 E: drmanje@optoinfrastructure.com
FSEZ	5	Mr. Sanjeev Fogla A.R. Stenchem Pvt Ltd 9, Hemanta Basu Sarani 2nd Floor, Kolkata 700 001 Tel: 22487239 Fax: 22481866 E: ars@foglagroup.com [2010-12]	6	Mr. S. S. Shah Eastern Silk Ind. Ltd, 19, R. N. Mukherjee Road Kolkata 700 001 Tel: 033-22430817 (5 lines) M: 9830044506 Fax: 033-22482486, 24745033 E: esilk@vsnl.com [2006-08] [2008-10]	7	Mr. R. K. Sonthalia Enfield Energy Ltd. CF-255, Salt Lake City, Sector 1, Kolkata 700 064 Tel : 23218276 Mobile : 9831077130 Fax : 033-23218421 E: rks6410@gmail.com info@sonthaliagroup.com sonthaliagroup@yahoo.co.in	8	[EOU] Vacant [2010-12]
KSEZ	9	Mr. Jayanti M. Patel M/s Meghmani Organics Ltd Plot No. 21/1, Phase IV GIDC Indl Estate, Panoli Bharuch 394116 Tel: 02646-276352 Fax: 02646-276374 E: panoli@meghmani.com [2010-12]	10	Vacant (Invalid Nomination)	11	Vacant (Invalid Nomination)	12	[SEZ] Mr. Ajit Rajput, VP (Operations) Gokul Overseas Plot No. 349 to 352, Sector IV Kandla Special Economic Zone Gandhidham (Kutch) 370 230 Tel: 02836-253092/93 Fax: 253236 M: 9879112514 E: ajit0703@yahoo.com [2012-14]
MSEZ	13	Shri L. Chandrasekar Executive VP – Finance & Secy., Orchid Chemicals & Pharmaceuticals Ltd., 152, Village Road, Nungabakkam, Chennai-600 034 Tel: 044-28211000 Fax: 04428211002 E: chandrasekarl@orchidpharma.com	14	Shri S. Sridhar DGM-Compliance & CS, M/s ZF Wind Power Coimbatore Pvt.Ltd. 4th Floor, Viscose Towers 1078, Avinashi Road, Coimbatore-641018 Tel: 0422-4514100 Fax: 0422-4514108 E: mohanns@hansentransmission.com venkateshs@hansentransmissions.com	15	Shri Sunil Rallan Managing Director, J. Matadee Free Trade Zone Pvt. Ltd. No.14, Rutland Gate, 4th Street, Chennai-600006 E: sunilrallan@gmail.com rallan2000@vsnl.com	16	[SEZ] Shri K. Shivachandra Reddy, Chief Executive, M/s Vijay Garments Ltd. Plot No.D-3 (2), MEPZ-SEZ, Tambaram, Chennai – 600 045 Tel : 044-22627281/ 82 Fax: 044-22627283 E: chitra@vijaygroup.org, vgl@vsnl.com, shivacreddyk@gmail.com [2012-14]
NSEZ	17	VICE-CHAIRMAN, EPCES Mr. Rahul Gupta - EOU P. P. Jewellers (Exports) 2681- 83 (A), 2nd & 3rd Fl. Gali No. 1 & 2, Beadon pura Karol Bagh , New Delhi 5 Mobile: 9810124550 E-mail: rahul@rahul.org [2012-14]	18	M/s Goldwyn Ltd SDF No. 15 & 16, NSEZ Noida (UP) Tel: 2568537-39 Fax: 2568105 M: 9810130627 E: agoel@goldwynindia.com [2004-06] [2006-08] [2008-10] [2010-12]	19	Shri Anil Nauriyal General Manager DLF Cyber City Developers Ltd., 10th Floor, DLF Gateway Tower, DLF Cyber City, Phase-III, Gurgaon-122 002 E: nauriyal-anil@dlf.in [2014-16]	20	[SEZ] Mr. R. M. Manroa Director Ansal Properties & Infrastructure Ltd. Ansal API-1209, 12th Floor, Naurang House, 21, G.K. Marg, New Delhi Mobile: 9810549527 Tel: 011-66090172 Fax: 011-66095001 E: manroa@ansalapi.com
SEEPZ	21	Mr. Naresh Sharma, General Manager, Serum Institute of India Ltd. 1401-1404, Ansal Tower, 38, Nehru Place, New Delhi-110019 Tel: 011-26470327 Fax: 011-26466972 M: 9810217323 E: nareshsharma@seruminstitute.com, snaresh277@yahoo.com [2012-14]	22	CHAIRMAN, EPCES Mr. P. C. Nambiar Director (Group EXIM) Serum Institute of India Ltd 212/2 Off. Sollipoonawalla Road Hadapasar, Pune 411 028 Tel: 020-6993976 Fax: 020-6993974 M: 9823090441 E: nambiar@seruminstitute.com [2006-08] [2008-10]	23	Shri Niranjan Hiranandani Hiranandani Builders (SEZ) Kensington Building, Ground Floor, Hiranandani Business Park, Powai, Mumbai 400076 Tel : 022-25763600 Fax: 25706450 E: niranjan@hiranandani.net [2008-10]	24	[SEZ] Shri Ashish Shrivastava Hiranandani Builders (SEZ) Kensington Building, Ground Floor, Hiranandani Business Park, Powai, Mumbai 400076 Tel : 022-25763600 Fax: 022-25706450 E: Shrivastav.ashish@hiranandani.net [2012-14]
VSEZ	25	Shri B.S.S.V. Narayana Synergies Castings Ltd., Plot No.3&4, VSEZ, Duvvada, Visakhapatnam-530049 Tel: 25587181 Fax: 2587481 E: info@synergies-india.com	26	Shri Vinay Sharma Managing Director, Oil Field Warehouse & Services Pvt. Ltd. SDF-II, A Block, Visakhapatnam SEZ, Duvvada, Visakhapatnam-530 049. M: 09322215392 E: director@ows.net.in, info@ows.net.in [2014-16]	27	Mr. Ravi Sannareddy Managing Director Sri City (P) Ltd 85, Juchery Road Mylapore, Chennai 600 004 Tel: 044-24616768 Fax: 24617809 M: 09866124930 E: ravi@sracity.in raghini@sracity.in [2008-10]	28	Dr. G. Ganga Raju Chairman – Laila Group Laila Nutraceuticals ADM Off. 40-15-14, Brindavan Colony, Vijaywada, Andhra Pradesh 520 010 Tel: 0866-2475278, 6668006 M: 09848125500 E: vjwlimpex@sanchamnet.in inkumar@lailanutra.com [Rep. EOU]

SPECIAL INVITEE - Past Chairmen

29. **Shri Sharad Jaipuria**
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30. **Mr. T. Vasu**
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DEVELOPMENT COMMISSIONERS

32. **Shri N.P.S. Monga**
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33. **Dr.L.B. Singhal**
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34. **Shri Sanjeev Nandwani**
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35. **Shri Upendra Vasishth**
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36. **Shri M.K.S. Sundaram, IAS**
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37. **Smt. Sobhana K.S. Rao**
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38. **Dr. (Mrs.) Safeena A.N., IAS**
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REPRESENTATIVES FROM GOVERNMENT OF INDIA

39. **Shri T.V. Ravi, IRS**
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Ministry of Commerce & Industry,
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40. **Ms. Deep Shikha Sharma**
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Res: D-4/185, Safdarjung Enclave
New Delhi-110029

CO-OPTED MEMBERS

41. **Shri Pankaj Jain**
Joint Secretary,
Department of Financial Services,
3rd Floor, Jeevan Deep Bldg.,
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Tel: 23788716, (SO: S.K. Verma)
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42. **Shri K.V. Madhan**
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Old Address:

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43. **Shri Vivek Mehra**
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44. **Shri Jitendra Kumar**
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45. **Ms Vayaila Rungshun**
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46. **Shri Jay Karan Singh**
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47. **Dr. A.K. Tripathi**
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48. **Shri Ishnath Jha**
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49. **Shri Rajneesh Agarwal**
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50. **Shri Jayanta Das**
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SPECIAL INVITEE

51. **Shri Srikanth Badiga**
Convenor, Panel on IT/ITES,
Phoenix Infocity Pvt.Ltd.,
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skb999@yahoo.com

BRIEF DETAILS OF REVISED MARKET ACCESS INITIATIVE (MAI) SCHEME EFFECTIVE FROM 4.8.2014

Ministry of Commerce & Industry has revised Market Access Initiatives (MAI) Scheme with effect from 4.8.2014. Brief details of revised Market Access Initiative (MAI) are as under:

- MAI is an Export Promotion Scheme envisaged to act as a catalyst to promote India's export on a sustained basis.
- The scheme is formulated on focus product-focus country approach to evolve specific market and specific product through market studies/survey.
- Assistance would be provided to Export Promotion Organizations/ Trade Promotion Organizations/ National Level Institutions/ Research Institutions/ Universities/ Laboratories, Exporters, etc., for enhancement of export through accessing new markets or through increasing the share in the existing markets. Under the Scheme the level of assistance for each eligible activity has been fixed.
- Under the Scheme, assistance would be provided for National Level participation in trade fairs/exhibitions (duly approved so by the Department of Commerce), organizing "Trade Festival of India" to showcase merchandise and service or the participation in the fair is at National Level at identified potential places abroad. Such participation/organisation of such fairs/exhibitions will normally be part of a comprehensive strategy.
- To maximize the benefits, such efforts should be linked with effective publicity campaign, seminars, buyers-sellers meets etc. These activities will be coordinated by the Eligible Agencies.
- In order to enable all EOUs, SEZ Units and SEZ Developers, who have IEC No., to avail the benefits of MAI Scheme, the Action Plan of EPCES for the year 2016-17 for participation in trade fairs/exhibitions has been approved by Ministry of Commerce & Industry.

Under the Scheme, EPCES will arrange participation of EOUs, SEZ Units and SEZ Developers, who have IEC No. and will offer built up stalls at subsidized rates for participation in trade fairs and exhibitions abroad.

Complete details of the MAI Scheme are available on website of Ministry of Commerce & Industry at www.commerce.nic.in

EPCES ACTIVITIES ABROAD



EPCES Delegation visit to South Korea, May 7, 2015



EPCES Delegation visit to Dubai 14-18 September 2015



EPCES Delegation visit to Turkey 14-18 September 2015



EPCES Delegation visit to Dubai 14-18 September 2015



DG EPCES attended 7th Round of India Australia CECA negotiations, April 14-18, 2015 at Sydney, Australia



EPCES Delegation visit to South Korea, May 7, 2015



EPCE AT YOUR SERVICE

EXPORT PROMOTION COUNCIL FOR EOUs & SEZs

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